COUNTY OF CARROLL, NEW HAMPSHIRE Annual Financial Statements For the Year Ended December 31, 2017

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INDEPENDENT AUDITORS' REPORT

Additional Offices: Nashua, NH Andover, MA Greenfield, MA Ellsworth, ME

To the Board of Commissioners County of Carroll, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of County of Carroll, New Hampshire (the "County"), as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the County's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The County's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an

opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the County of Carroll, New Hampshire, as of December 31, 2017, and the respective changes in financial position, and the respective budgetary comparison for all budgeted funds for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and the OPEB and Pension schedules appearing on pages 39 to 41 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

October 19, 2018

Melanson Heath

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of County of Carroll, New Hampshire (the "County"), we offer readers this narrative overview and analysis of the financial activities of the County for the year ended December 31, 2017.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other required supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the County's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

<u>Fund financial statements</u>. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. The County's funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the year. Such information may be useful in evaluating the County's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the County's near-term financing decisions. Reconciliations to facilitate this comparison between governmental funds and governmental activities are provided.

An annual appropriated budget is adopted for the General Fund and Grants Fund. A budgetary comparison statement has been provided in order to demonstrate compliance with these budgets.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the County. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support County programs.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current year, the total of liabilities and deferred inflows exceeded assets and deferred outflows by \$(294,087) (i.e., net position), a change of \$1,729,108 in comparison to the prior year.
- As of the close of the current year, governmental funds reported ending fund balances of \$6,628,394, a change of \$1,870,282 in comparison to the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior years.

NET POSITION

Government	tal
<u>Activities</u>	

		<u>2017</u>		<u>2016</u>
Current assets	\$	8,610,913	\$	6,811,009
Noncurrent assets	_	23,471,557	_	24,705,288
Total assets		32,082,470		31,516,297
Deferred outflows		2,779,819		3,521,850
Current liabilities		3,719,760		4,321,458
Noncurrent liabilities		31,034,984	_	32,041,190
Total liabilities		34,754,744		36,362,648
Deferred inflows		401,632		698,694
Net position:				
Net investment in capital assets		7,242,409		6,720,905
Restricted		331,901		325,211
Unrestricted	_	(7,868,397)	_	(9,069,311)
Total net position	\$_	(294,087)	\$_	(2,023,195)

CHANGE IN NET POSITION

Governmenta	I
Activities	

	7 touvidos			
		<u>2017</u>		<u>2016</u>
Revenues:				
Program revenues:				
Charges for services	\$	11,588,935	\$	11,242,055
Operating grants and				
contributions		1,422,095		1,578,946
General revenues:				
County taxes		17,603,592		17,623,594
Investment income		1,753		1,254
Miscellaneous		106,630	_	131,051
Total revenues		30,723,005		30,576,900

(continued)

(continued)

CHANGE IN NET POSITION

	Governmental		
	<u>Activities</u>		
	<u>2017</u>	<u>2016</u>	
Expenses:			
General government	3,455,376	3,273,223	
Public safety	2,266,244	2,279,415	
Corrections	3,979,898	3,718,457	
Human services	4,872,571	4,919,857	
Cooperative extension	236,424	235,079	
Economic development	292,000	217,000	
Nursing home	13,192,594	13,084,144	
Interest	698,790	813,061	
Total expenses	28,993,897	28,540,236	
Change in net position	1,729,108	2,036,664	
Net position - beginning of year	(2,023,195)	(4,059,859)	
Net position - end of year	\$ <u>(294,087)</u>	\$(2,023,195)	

As noted earlier, net position may serve over time as a useful indicator of the County's financial position. At the close of the most recent fiscal year, total net position was \$(294,087), a change of \$1,729,108 from the prior year.

The largest portion of net position, \$7,242,409, reflects our investment in capital assets (e.g., land, land improvements, buildings and improvements, infrastructure, machinery and equipment, vehicles, and construction in progress), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$331,901, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is in a deficit of \$(7,868,397), primarily resulting from the unfunded net pension liability (see Note 14).

Governmental activities. Governmental activities for the year resulted in a change in net position of \$1,729,108. Key elements of this change are as follows:

Governmental funds operating results	\$	1,870,282
Purchase of capital assets, net of capital lease		173,166
Principal debt service in excess of depreciation		
expense		348,339
Change in accrued interest liability		18,240
Change in compensated absence liability		(112,378)
Change in net OPEB obligation		(49,905)
Change in net pension liability, net of deferrals	_	(518,636)
Total	\$	1,729,108

D. FINANCIAL ANALYSIS OF THE COUNTY'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of the County's net resources available for spending at the end of the year.

As of the end of the current year, governmental funds reported ending fund balances of \$6,628,394, a change of \$1,870,282 in comparison to the prior year. Key elements of this change are as follows:

General Fund revenues and other financing		
sources in excess of expenditures	\$	1,862,499
Grants Fund revenues in excess of expenditures	_	7,783
Total	\$_	1,870,282

The General Fund is the chief operating fund. At the end of the current year, unassigned fund balance of the General Fund was \$4,718,636, while total fund balance was \$6,620,611. As a measure of the General Fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total General Fund expenditures. Refer to the table below.

				Percentage of
				Total General
General Fund	12/31/17	12/31/16	<u>Change</u>	Fund Expenditures
Unassigned fund balance	\$ 4,718,636	\$ 4,088,363	\$ 630,273	16.4%
Total fund balance	\$ 6,620,611	\$ 4,758,112	\$ 1,862,499	23.0%

The total fund balance of all governmental funds (General Fund and Grants Fund) changed by \$1,870,282 during the current year. Key factors in this change are as follows:

Revenues in excess of budget	\$	349,676
Expenditures less than appropriations		1,525,592
Other GAAP adjustments	_	(4,986)
Total all funds	\$	1,870,282

E. **BUDGETARY HIGHLIGHTS**

There were no changes to the original budget during 2017.

F. CAPITAL ASSETS AND DEBT

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year-end amounted to \$23,471,557. This investment in capital assets includes land, land improvements, buildings and improvements, infrastructure, machinery and equipment, vehicles, and construction in progress.

Additional information on capital assets can be found in the notes to financial statements.

Long-term debt. At the end of the current year, total bonded debt outstanding was \$16,107,566, all of which was backed by the full faith and credit of the County.

Additional information on long-term debt can be found in the notes to financial statements.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of County of Carroll, New Hampshire's finances for all those with an interest in the County's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

County of Carroll, New Hampshire 95 Water Village Road Ossipee, New Hampshire 03864

STATEMENT OF NET POSITION DECEMBER 31, 2017

ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	(Governmental Activities
Current Assets: Cash and short-term investments Restricted cash Receivables:	\$	6,639,783 324,118
Accounts, net Intergovernmental Other Inventory Prepaid expenses	_	1,032,390 328,965 68,408 94,182 123,067
Total Current Assets		8,610,913
Noncurrent Assets: Capital Assets: Land Construction in progress Other capital assets, net of accumulated depreciation	_	45,552 49,965 23,376,040
Total Noncurrent Assets	_	23,471,557
Total Assets		32,082,470
Deferred Outflows of Resources - Pension Related		2,779,819
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES		34,862,289
LIABILITIES AND DEFERRED INFLOWS OF RESOURCES Current Liabilities:		
Accounts payable Accrued expenses		1,105,963 842,994
Other liabilities		33,562
Accrued interest		243,019
Current portion of noncurrent liabilities: Bonds payable		1,237,840
Capital lease payable		58,813
Compensated absences	_	197,569
Total Current Liabilities		3,719,760
Noncurrent Liabilities: Bonds payable, net of current portion		14,869,726
Capital lease payable, net of current portion		62,769
Compensated absences, net of current portion		219,870
Net OPEB obligation Net pension liability		109,248 15,773,371
Total Noncurrent Liabilities	_	31,034,984
Total Liabilities		34,754,744
Deferred Inflows of Resources - Pension Related		401,632
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	_	35,156,376
NET POSITION		
Net investment in capital assets		7,242,409
Restricted for grants and other statutory restrictions		331,901
Unrestricted	_	(7,868,397)
TOTAL NET POSITION	\$_	(294,087)

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2017

			Net (Expenses) Revenues and
		Program Revenues	Change in Net Position
		Operating	
		Charges for Grants and	Governmental
	Expenses	Services Contributions	<u>Activities</u>
Governmental Activities:			
General government	\$ 3,455,376	\$ \$ 1,018,795 \$ 21,512	\$ (2,415,069)
Public safety	2,266,244		' ' ' ' '
Corrections	3,979,898		,
Human services	4,872,57		(4,872,571)
Cooperative extension	236,424		(236,424)
Economic development	292,000		(292,000)
Nursing home	13,192,594	10,058,252 1,294,085	(1,840,257)
Interest	698,790	<u> </u>	(698,790)
Total Governmental Activities	\$ 28,993,897	<u>'</u> \$ 11,588,935	(15,982,867)
		General Revenues:	
		County taxes	17,603,592
		Investment income	1,753
		Miscellaneous	106,630
		Total general revenues	17,711,975
		Change in Net Position	1,729,108
		Net Position:	
		Beginning of year	(2,023,195)
		End of year	\$(294,087)

GOVERNMENTAL FUNDS

BALANCE SHEET

DECEMBER 31, 2017

			Total
	General	Grants	Governmental
	<u>Fund</u>	<u>Fund</u>	<u>Funds</u>
ASSETS			
Cash and short-term investments	\$ 6,639,783	\$ -	\$ 6,639,783
Restricted cash	324,118	-	324,118
Receivables:			
Accounts, net	1,032,390	-	1,032,390
Intergovernmental	328,965	-	328,965
Other	68,408	- 7 700	68,408
Due from other funds	- 94,182	7,783	7,783
Inventory Prepaid expenses	123,067	-	94,182 123,067
TOTAL ASSETS	\$ 8,610,913	\$ 7,783	\$ 8,618,696
LIABILITIES AND FUND BALANCES			
Liabilities:			
Accounts payable	\$ 1,105,963	\$ -	\$ 1,105,963
Accrued expenses	842,994	-	842,994
Due to other funds	7,783	-	7,783
Other liabilities	33,562		33,562
Total Liabilities	1,990,302	-	1,990,302
Fund Balances:			
Nonspendable:			
Inventory	94,182	-	94,182
Prepaid expenses	123,067	-	123,067
Restricted:			
Deeds surcharge account	105,494	-	105,494
Dube fund	218,624	- 7.700	218,624
Remaining grant funds	-	7,783	7,783
Assigned: Subsequent year budget - reduce taxes	1,000,000		1,000,000
Subsequent year budget - reduce taxes Subsequent year budget - supplemental appropriation	311,210	_	311,210
Encumbrances	49,398	- -	49,398
Unassigned	4,718,636	-	4,718,636
Total Fund Balances	6,620,611	7,783	6,628,394
TOTAL LIABILITIES AND FUND BALANCES	\$ 8,610,913	\$ 7,783	\$ 8,618,696

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

DECEMBER 31, 2017

Fund balances - governmental funds	\$	6,628,394
 Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds. 		23,471,557
 In the Statement of Activities, interest is accrued on outstanding long- term debt, whereas in governmental funds interest is not reported until due. 		(243,019)
 Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds: 		
Bonds payable		(16,107,566)
Capital lease payable		(121,582)
Compensated absences		(417,439)
Net OPEB obligation		(109,248)
 Net pension liability and related deferred outflows/inflows of resources are not due and payable in the current period nor require the use of current financial resources and, therefore, are not reported in the governmental funds. 		(13,395,184)
90.0	-	(10,000,104)
Net position - governmental activities	\$_	(294,087)

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED DECEMBER 31, 2017

P	General <u>Fund</u>	Grants <u>Fund</u>	Total Governmental <u>Funds</u>
Revenues: County taxes	\$ 17,603,592	\$ -	\$ 17,603,592
Nursing home	11,352,337	Ψ -	11,352,337
Charges for services	1,530,683	_	1,530,683
Intergovernmental	15,375	112,635	128,010
Investment income	1,753	-	1,753
Miscellaneous	51,624		51,624
Total Revenues	30,555,364	112,635	30,667,999
Expenditures:			
Current:			
General government	3,232,592	29,040	3,261,632
Public safety	2,150,890	45,283	2,196,173
Corrections	3,619,196	30,529	3,649,725
Human services	4,872,571	-	4,872,571
Cooperative extension	236,424	-	236,424
Economic development	292,000	-	292,000
Nursing home Capital outlay	11,838,695 106,420	-	11,838,695 106,420
Debt service:	100,420	-	100,420
Principal	1,712,834		1,712,834
Interest	717,031	_	717,031
Total Expenditures	28,778,653	104,852	28,883,505
·	25,770,000	104,002	20,000,000
Excess (deficiency) of revenues			
over expenditures	1,776,711	7,783	1,784,494
Other Financing Sources (Uses):			
Proceeds of capital leases	85,788	-	85,788
Total Other Financing Sources (Uses)	85,788	-	85,788
Change in Fund Balance	1,862,499	7,783	1,870,282
Fund Balances, at Beginning of Year	4,758,112		4,758,112
Fund Balances, at End of Year	\$ 6,620,611	\$ 7,783	\$ 6,628,394

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2017

Changes in fund balances - governmental funds	\$	1,870,282
 Governmental funds report capital asset purchases as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense: 		
Capital asset purchases		258,954
Depreciation		(1,492,684)
 The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position: 		
Repayments of bonds payable		1,712,834
Amortization of bond premium		55,006
Proceeds of capital lease payable		(85,788)
Repayments of capital lease payable		73,183
 In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. 		18,240
 Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds: 		
Compensated absences		(112,378)
Net OPEB obligation		(49,905)
Net pension liability and related deferred outflows and inflows of resources	_	(518,636)
Change in net position - governmental activities	\$_	1,729,108

ALL BUDGETED FUNDS

STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL FOR THE YEAR ENDED DECEMBER 31, 2017

	Budgeted	d Amounts	Actual Amounts	Variance with Final Budget
	Original	Final	(Budgetary	Positive
	<u>Budget</u>	Budget	Basis)	(Negative)
Revenues:				
General Fund:				
County taxes	\$ 17,603,592	\$ 17,603,592	\$ 17,603,592	\$ -
Nursing home	11,576,901	11,576,901	11,546,152	(30,749)
Charges for services	1,261,159	1,261,159	1,530,683	269,524
Intergovernmental	14,010	14,010	15,375	1,365
Investment income	476	476	1,753	1,277
Miscellaneous	20,500	20,500	51,624	31,124
Total General Fund	30,476,638	30,476,638	30,749,179	272,541
Grants Fund	35,500	35,500	112,635	77,135
Total Revenues	30,512,138	30,512,138	30,861,814	349,676
Expenditures:				
General Fund:				
Current:				
General government	3,479,110	3,479,110	3,209,067	270,043
Public safety	2,280,840	2,280,840	2,125,926	154,914
Corrections	3,634,313	3,634,313	3,576,096	58,217
Human services	5,249,306	5,249,306	4,872,571	376,735
Cooperative extension	236,424	236,424	236,424	-
Economic development	292,000	292,000	292,000	-
Nursing home	12,620,455	12,620,455	12,024,711	595,744
Capital outlay	176,000	176,000	115,034	60,966
Debt service:				
Principal	1,712,834	1,712,834	1,712,834	-
Interest	795,356	795,356	717,031	78,325
Total General Fund	30,476,638	30,476,638	28,881,694	1,594,944
Grants Fund	35,500	35,500	104,852	(69,352)
Total Expenditures	30,512,138	30,512,138	28,986,546	1,525,592
Excess of revenues over				
expenditures	\$	\$	\$ 1,875,268	\$1,875,268_

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

DECEMBER 31, 2017

ASSETS	I	Private Purpose Trust <u>Funds</u>	Agency <u>Funds</u>		
Cash and short-term investments	\$	33,485	\$_	93,860	
Total Assets		33,485		93,860	
LIABILITIES Due to specific individuals Total Liabilities	_	<u>-</u>	<u>-</u>	93,860 93,860	
NET POSITION					
Net position	\$	33,485	\$_		

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED DECEMBER 31, 2017

Additions:		Private Purpose Trust <u>Funds</u>
Contributions Interest income	\$	14,017 4
Total additions		14,021
Deductions:		
Other	_	20,960
Total deductions	_	20,960
Net increase (decrease)		(6,939)
Net position:		
Beginning of year	_	40,424
End of year	\$_	33,485

Notes to Financial Statements

1. Summary of Significant Accounting Policies

The accounting policies of County of Carroll, New Hampshire (the "County") conform to Generally Accepted Accounting Principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. Reporting Entity

The County is a municipal corporation governed by an elected Board of Commissioners. As required by Generally Accepted Accounting Principles, these financial statements present the County and applicable component units for which the County is considered to be financially accountable. In 2017, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

B. Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the County. The effect of interfund activity has been removed from these statements.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter is excluded from the government-wide financial statements. Major individual governmental funds are reported in separate columns in the fund financial statements.

C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> Presentation

Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are the fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. The effect of interfund activity has been eliminated from the government-wide financial statements.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Generally, all other revenue items are considered to be measurable and available only when cash is received by the County. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, certain expenditures, such as debt service, compensated absences, claims and judgments, and OPEB and pension, are recorded as expenditures only when they are due.

The County reports the following major governmental funds:

- The General Fund is the County's primary operating fund. It accounts for all financial resources of the County, except those required to be accounted for in another fund.
- The *Grants Fund* accounts for grant activity of the County.

The fiduciary fund financial statements are reported using the *economic* resources measurement focus and the accrual basis of accounting. Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

The County reports the following fiduciary funds:

- *Private-Purpose Trust Funds* are used to account for trust arrangements under which principal and investment income exclusively benefit individuals, private organizations, or other governments.
- Agency Funds are used to account for funds held by the County on behalf of others (e.g., inmate funds and patient funds).

D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool is maintained that is available for use by all funds. The interest earnings attributable to each fund type are included under investment income.

E. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the year are referred to as "due from/to other funds" (i.e., the current portion of interfund loans).

F. Inventory

Inventory is valued at cost using the first-in/first-out (FIFO) method. Inventory includes dietary and housekeeping supplies for use at the nursing home, maintenance supplies, and corrections supplies.

G. Capital Assets

Capital assets, which include land, land improvements, buildings and improvements, infrastructure, machinery and equipment, vehicles, and construction in progress, are reported in the government-wide financial statements. Capital assets are defined by the County as assets with an initial individual cost of more than \$5,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Land improvements	8 - 25
Buildings and improvements	10 - 40
Infrastructure	25 - 50
Machinery and equipment	5 - 20
Vehicles	3 - 15

H. Compensated Absences

It is the County's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide and fiduciary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the governmental activities Statement of Net Position.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

<u>Fund Balance</u> - Generally, fund balance represents the difference between current assets/deferred outflows and current liabilities/deferred inflows. The County reserves portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The County's fund balance classification policies are as follows:

- Nonspendable funds are either unspendable in the current form (i.e., inventory or prepaid items) or can never be spent.
- Restricted funds are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.

- <u>Committed funds</u> are reported and expended as a result of motions passed by the highest decision-making authority in the County (i.e., County Delegation).
- <u>Assigned funds</u> are used for specific purposes as established by management. These funds, which include encumbrances, have been assigned for specific goods and services ordered, but not yet received. This also includes fund balance voted to be used in the subsequent year.
- <u>Unassigned funds</u> are available to be spent in future periods.
 The County has made it a goal to maintain fund balance reserves (currently part of unassigned funds) equivalent to at least three months of current year net expenditures.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the County uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Position</u> - Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction, or improvement of those assets. Net position is reported as restricted when there are limitations imposed on use, either through enabling legislation adopted by the County or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Use of Estimates

The preparation of basic financial statements in conformity with Generally Accepted Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of the revenues and expenditures/expenses during the year. Actual results could vary from estimates that were used.

2. Stewardship, Compliance, and Accountability

A. Budgetary Information

The County's budget represents functional appropriations by department as authorized by the County Delegation. The County adopts its budget under State regulations.

B. Budgetary Basis

The final budget appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all line item transfers and supplemental appropriations.

C. Budget/GAAP Reconciliation

Budgetary data is based upon accounting principles that differ from Generally Accepted Accounting Principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

All Budgeted Funds	Revenues and Other Financing Sources	Expenditures and Other Financing Uses
Revenues/Expenditures (GAAP Basis) Other financing sources/uses (GAAP Basis)	\$ 30,667,999 <u>85,788</u>	\$ 28,883,505
Subtotal (GAAP Basis)	30,753,787	28,883,505
Reverse beginning of year appropriation carryforwards from expenditures	-	(54,384)
Add end of year appropriation carryforwards to expenditures	-	49,398
Reverse assets purchased with capital lease proceeds	(85,788)	(85,788)
Reclassify inter-department activity	193,815	193,815
Budgetary Basis	\$ 30,861,814	\$ 28,986,546

3. Cash and Short-Term Investments

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the County's deposits may not be returned to it. RSA 29:1, II states, "The amount of collected funds on deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus." The County does not have a deposit policy for custodial credit risk.

As of December 31, 2017, none of the County's bank balance was exposed to custodial credit risk as uninsured or uncollateralized.

4. Restricted Cash

Restricted cash represents cash and cash equivalents where use is limited by legal requirements. Within the General Fund, the restricted cash amount of \$324,118 is composed of amounts from the Registry of Deeds surcharge fund and the Dube fund.

5. Allowance for Doubtful Accounts and Contractual Allowances

The allowance for doubtful accounts for Nursing Home receivables has been estimated at approximately \$205,000 at December 31, 2017. Nursing Home receivables are also reported net of contractual allowances.

6. Interfund Accounts

Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the General Fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is a summary of the December 31, 2017 balances in interfund receivable and payable accounts:

	Dι	Due From		Due To		
<u>Fund</u>	Other Funds		Other Funds		<u>Ot</u>	her Funds
General Fund	\$	-	\$	7,783		
Grants Fund		7,783	_			
Total	\$	7,783	\$_	7,783		

7. Capital Assets

Capital asset activity for the year ended December 31, 2017 was as follows (in thousands):

		eginning			_			Ending
O	<u>t</u>	<u>Balance</u>	<u>II</u>	ncreases	므	ecreases	_	<u>Balance</u>
Governmental Activities:								
Capital assets, being depreciated:	_		_		_		_	
Land improvements	\$	1,611	\$	-	\$	-	\$	1,611
Buildings and improvements		26,748		25		-		26,773
Infrastructure		3,876		-		-		3,876
Machinery and equipment		6,926		459		-		7,385
Vehicles	_	625		86	_		-	711
Total capital assets, being depreciated		39,786		570		-		40,356
Less accumulated depreciation for:								
Land improvements		(1,031)		(174)		-		(1,205)
Buildings and improvements		(8,416)		(826)		-		(9,242)
Infrastructure		(1,769)		(72)		-		(1,841)
Machinery and equipment		(3,840)		(340)		-		(4, 180)
Vehicles	_	(431)		(81)	_		-	(512)
Total accumulated depreciation	_	(15,487)		(1,493)	_			(16,980)
Total capital assets, being depreciated, net		24,299		(923)		-		23,376
Capital assets, not being depreciated:								
Land		46		-		-		46
Construction in progress	_	360			_	(310)	-	50
Total capital assets, not being depreciated	_	406	. ,	-	_	(310)		96
Governmental activities capital assets, net	\$_	24,705	\$	(923)	\$_	(310)	\$	23,472

Depreciation expense was charged to functions of the County as follows (in thousands):

Governmental Activities:		
General government	\$	127
Public safety		96
Corrections		221
Nursing home		1,049
Total depreciation expense - governmental activities	\$_	1,493

8. <u>Deferred Outflows of Resources</u>

Deferred outflows of resources represent the consumption of net position by the County that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to pensions, in accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, are more fully discussed in Note 14.

9. Anticipation Notes Payable

The following summarizes anticipation notes payable activity during 2017:

	Issue <u>Amount</u>	lssue <u>Date</u>	Interest <u>Rate</u>	Balance Beginning of Year		<u>Advances</u>		Repayments	Balance End <u>of Year</u>
Tax anticipation Tax anticipation	7,165,000 6,835,000	03/03/17 03/03/17	1.40% 1.89%	\$ - -	\$	7,165,000 2,835,000	\$	(7,165,000) (2,835,000)	\$ -
Total				\$	\$_	10,000,000	\$_	(10,000,000)	\$ -

On April 6, 2018, the County issued a Series A \$12,521,328 tax anticipation note with a maturity date of December 28, 2018 and an interest rate of 1.69%. On April 6, 2018, the County issued a Series B \$2,978,672 tax anticipation note with a maturity date of December 28, 2018 and an interest rate of 2.00%.

10. <u>Capital Lease Obligations</u>

The County is the lessee of vehicles under capital leases expiring in various years through 2020. Future minimum lease payments under the capital leases consisted of the following as of December 31, 2017:

<u>Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ 58,813	\$ 5,010	\$ 63,823
2019	40,892	2,620	43,512
2020	21,877	936	22,813
Total	\$ 121,582	\$ 8,566	\$ <u>130,148</u>

Vehicles financed by capital leases payable totaling \$314,185 are reported in capital assets net of \$146,884 accumulated depreciation.

11. <u>Long-Term Liabilities</u>

A. General Obligation Bonds

The County issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for governmental activities. General obligation bonds currently outstanding are as follows:

				Amount
	Serial			Outstanding
	Maturities	Interest		as of
Governmental Activities:	<u>Through</u>	Rate(s) %		<u>12/31/17</u>
Public improvement (rural development)	07/01/32	4.50%	\$	117,490
Nursing home construction	08/01/30	2.50 - 5.00%	_	15,275,000
Total Governmental Activities			\$	15,392,490

B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of December 31, 2017 are as follows:

Governmental Activities:

<u>Year</u>		<u>Principal</u>		<u>Interest</u>	<u>Total</u>		
2018	\$	1,182,834	\$	582,418	\$	1,765,252	
2019		1,182,834		523,314		1,706,148	
2020		1,182,834		487,713		1,670,547	
2021		1,182,834		440,360		1,623,194	
2022		1,182,834		390,070		1,572,904	
2023 - 2027		5,914,170		1,313,500		7,227,670	
2028 - 2032	<u>_</u>	3,564,150	_	464,562	_	4,028,712	
Total	\$_	15,392,490	\$_	4,201,937	\$_	19,594,427	

The General Fund has been designated as the source to repay the long-term general obligation debt outstanding as of December 31, 2017.

C. Changes in General Long-Term Liabilities

During the year ended December 31, 2017, the following changes occurred in long-term liabilities (in thousands):

	I	Total Balance <u>1/1/17</u>	<u>A</u>	dditions	Re	eductions		Total Balance I2/31/17		Less Current Portion		Equals ong-Term Portion 12/31/17
Governmental Activities Randa payable	\$	17,105	\$		\$	(1,713)	\$	15,392	\$	(1,183)	¢	14,209
Bonds payable Bond premium	Φ.	770	Φ_	<u>-</u>	Φ.	(55)	Φ.	715	Φ_	(55)	\$	660
Subtotal		17,875		-		(1,768)		16,107		(1,238)		14,869
Other:												
Capital lease payable		109		86		(73)		122		(59)		63
Compensated absences		305		112		-		417		(197)		220
Net OPEB obligation		59		97		(47)		109		-		109
Net pension liability	_	15,700	_	73		-	_	15,773	_	-		15,773
Totals	\$	34,048	\$_	368	\$	(1,888)	\$	32,528	\$	(1,494)	\$	31,034

12. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net position by the County that is applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. Deferred inflows of resources related to pensions will be recognized in pension expense in future years and are more fully described in Note 14.

13. Other Post-Employment Benefits – OPEB (GASB 45)

GASB Statement No. 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

A. Plan Description

In addition to providing the pension benefits described, the County provides post-employment healthcare benefits for retired employees through the County's plan. As of January 1, 2016, the actuarial valuation date, approximately 15 retirees and 173 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

B. Benefits Provided

The County provides medical benefits to retirees and their covered dependents. All active employees who retire from the County and meet the eligibility criteria will receive these benefits.

C. Funding Policy

Retirees contribute 100% of the cost of the health plan, as determined by the County. The County contributes the remainder of the health plan costs on a pay-as-you-go basis.

D. Annual OPEB Costs and Net OPEB Obligation

The County's 2017 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actuarial liability over a period of thirty years. The following table shows the components of the County's annual OPEB cost for the year ending December 31, 2017, the amount actually contributed to the plan, and the change in the County's net OPEB obligation based on an actuarial valuation as of January 1, 2016.

Annual Required Contribution (ARC) Interest on net OPEB obligation Adjustment to ARC	\$	98,142 2,374 (3,432)
Annual OPEB cost	_	97,084
Contributions made	_	(47,179)
Increase in net OPEB obligation		49,905
Net OPEB obligation - beginning of year	_	59,343
Net OPEB obligation - end of year	\$	109,248

The County's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

	Annual	Percentage of	
	OPEB	OPEB Cost	Net OPEB
Year	Cost	Contributed	_Obligation
2017	\$ 97,084	48.6%	\$ 109,248
2016	\$ 92,815	36.1%	\$ 59,343

E. Funded Status and Funding Progress

The funded status of the plan as of January 1, 2016, the date of the most recent actuarial valuation, was as follows:

Actuarial accrued liability (AAL)	\$	690,114
Actuarial value of plan assets	_	-
Unfunded actuarial accrued liability (UAAL)	\$_	690,114
Funded ratio (actuarial value of plan assets/AAL)	_	0%
Covered payroll (active plan members)	\$_	7,706,848
UAAL as a percentage of covered payroll		9.0%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The Schedule of OPEB Funding Progress, presented as required supplementary information following the Notes to Financial Statements, presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the County and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the County and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the January 1, 2016 actuarial valuation, the entry age normal method was used. The actuarial value of assets was not determined, as the County has not advance funded its obligation. The actuarial assumptions included a 4.0% investment rate of return and an initial annual healthcare cost trend rate of 8.0%, which decreases to 5.0% long-term rate for all healthcare benefits after ten years. The amortization costs for the initial UAAL is a level percentage of payroll for a period of 30 years, on an open basis.

14. New Hampshire Retirement System (GASB 68)

The County follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the State of New Hampshire Retirement System (NHRS).

A. Plan Description

Full-time employees participate in the State of New Hampshire Retirement System, a cost-sharing multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Section 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to Group I. Police officers and firefighters belong to Group II. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS' annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. Benefits Provided

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age

60. The benefit shall be equal to 2% of AFC times creditable service up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance until attaining the age of 52.5, but may receive a reduced allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes the month after which the member attains 52.5 years of age by ½ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, for which the contribution rates are 7% for employees and 11.55% for sheriff's deputies and correctional officers. The County makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 10.86% to 25.32% of covered compensation. The County's contribution to NHRS for the year ended December 31, 2017 was \$1,209,870, which was equal to its annual required contribution.

D. Summary of Significant Accounting Policies

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS's fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions</u>

At December 31, 2017, the County reported a liability of \$15,773,371 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2017, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2016. The County's proportion of the net pension liability was based on a projection of the County's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined.

At December 31, 2016 (measured as of June 30, 2016), the County's proportion was .29524066%. At December 31, 2017 (measured as of June 30, 2017), the County's proportion was .32072781%, which was an increase of .02548715% from its previous year proportion.

For the year ended December 31, 2017, the County recognized pension expense of \$1,764,863. In addition, the County reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of	Deferred Inflows of		
	Resources	Resources		
Differences between expected and actual experience	\$ 35,765	\$ 200,750		
Changes of assumptions	1,583,855	-		
Net difference between projected and actual earnings on pension plan investments	-	200,882		
Changes in proportion and differences between contributions and proportionate share of contributions	525,105	-		
Contributions subsequent to the measurement date	635,094			
Total	\$ 2,779,819	\$ 401,632		

\$635,094 reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended Dece	<u>mber 31</u> :	
2018	\$	(382,029)
2019		(759,376)
2020		(642,760)
2021		41,072
To	otal \$	(1,743,093)

F. Actuarial Assumptions

The total pension liability in the June 30, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.5 percent per year

Salary increases 5.6 percent average, including inflation

Investment rate of return 7.75 percent, net of pension plan investment

expense, including inflation

Mortality rates were based on the RP-2014 Employee generational mortality table for males and females, adjusted for mortality improvements using Scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2016 valuation were based on the results of the most recent actuarial experience study, which was for the period July 1, 2010 - June 30, 2015.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

		vveignied Average
		Average Long-
	Target	Term Expected
	Allocation	Real Rate of
Asset Class	Percentage	Return
Large Cap Equities	22.50 %	4.25%
Small/Mid Cap Equities	7.50	4.50%
Total domestic equities	30.00	
Int'l Equities (unhedged)	13.00	4.50%
Emerging Int'l Equities	7.00	6.25%
Total international equities	20.00	
Core Bonds	5.00	0.75%
Short Duration	2.00	-0.25%
Global Multi-Sector Fixed Income	11.00	2.11%
Absolute Return Fixed Income	7.00	1.26%
Total fixed income	25.00	
Private Equity	5.00	6.25%
Private Debt	5.00	4.75%
Opportunistic	5.00	2.84%
Total alternative investments	15.00_	
Real Estate	10.00	3.25%
Total	100.00 %	

Weighted Average

G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. This is a decrease of .50% from the previous valuation and has contributed to the significant deferred outflow of resources balance for changes of assumptions. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to

all periods of projected benefit payments to determine the total pension liability.

H. <u>Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate</u>

The following presents the County's proportionate share of the net pension liability calculated using the discount rate of 7.25%, as well as what the County's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.25%) or one percentage-point higher (8.25%) than the current rate:

	1%		Current		
	Decrease		Discount		1% Increase
_	(6.25%)	Rate (7.25%)		_	(8.25%)
\$	20,780,624	\$	15,773,371	\$	11,670,125

I. Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

15. Risk Management

The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which the County carries commercial insurance. There were no significant reductions in insurance coverage from the previous year and have been no material settlements in excess of coverage in any of the past three years.

16. Commitments and Contingencies

<u>Outstanding Legal Issues</u> – On an ongoing basis, there are typically pending legal issues in which the County is involved. The County's management is of the opinion that the potential future settlement of these issues would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the County expects such amounts, if any, to be immaterial.

17. Implementation of New GASB Standard

The Governmental Accounting Standards Board (GASB) has issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, replacing requirements of Statements No. 45 and 57, effective for the County beginning with its year ending December 31, 2018. This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expenses. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet specific criteria and for employers whose employees are provided with defined benefit contribution OPEB.

SCHEDULE OF OPEB FUNDING PROGRESS (GASB 45)

REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2017

(Unaudited)

Other Post-Employment Benefits

Actuarial Valuation Date	Actuarial Accrued Liability Actuarial (AAL) - Value of Entry Age Assets Normal		Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percent- age of Covered Payroll [(b-a)/c]
<u>Date</u>	<u>(a)</u>	(<u>b)</u>	(<u>b-a)</u>	<u>(a/b)</u>	(<u>C)</u>	9.0%
1/1/2016	\$ -	\$ 690,114	\$ 690,114	0%	\$ 7,706,848	

See Independent Auditors' Report.

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (GASB 68)

REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2017

(Unaudited)

New Hampshire Retirement System

Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension Liability		Proportionate Share of the Net Pension <u>Liability</u>	Covered <u>Payroll</u>	Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	Plan Fiduciary Net Position as a Percentage of the Total Pension <u>Liability</u>	
December 31, 2015	June 30, 2015	0.30156592%	\$	11,946,616	\$ 7,937,633	150.51%	65.47%	
December 31, 2016	June 30, 2016	0.29524066%	\$	15,699,704	\$ 8,080,062	194.30%	58.30%	
December 31, 2017	June 30, 2017	0.32072781%	\$	15,773,371	\$ 8,193,800	192.50%	62.66%	

Schedules are intended to showinformation for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

SCHEDULE OF PENSION CONTRIBUTIONS (GASB 68)

REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2017

(Unaudited)

New Hampshire Retirement System

Fiscal Re		Contractually Required Contribution	Required			Contribution Deficiency Covered (Excess) Payroll			Contributions as a Percentage of Covered <u>Payroll</u>
December 31, 2015	\$	1,069,128	\$	1,069,128	\$	-	\$	8,278,451	12.91%
December 31, 2016	\$	1,093,858	\$	1,093,858	\$	-	\$	7,706,848	14.19%
December 31, 2017	\$	1,209,870	\$	1,209,870	\$	-	\$	8,508,488	14.22%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.