## Wolfeboro Area Recreation Association DBA The Nick BY-LAWS

> Please note that The Nick Board is in the process of updating our Board By-Laws. Rather than send an outdated copy of our by-laws I thought it would share this version despite it being under construction. I am happy to answer any questions you may have and will send an updated version once it is finalized and adopted by the board.

Amended 10/14/06; 6/28/11;11/22/11; 12/4/17; 12/13/18; 7/21/22
Article I - Name and Purpose of the Corporation (Amended December 13 ${ }^{\text {th }}, 2018$ )
Section 1 - Name The name of this Corporation is the Wolfeboro Area Recreation Association, hereinafter called the Corporation, or the Association. The Registered Trade Name of the Corporation is "The Nick".

Section 2 - Purpose \& Mission The purpose of the Corporation is to acquire, develop, maintain, operate, and administer facilities to serve and promote recreational and athletic use by Corporations and residents of the Town of Wolfeboro, New Hampshire and surrounding communities. The central mission of the Wolfeboro Area Recreation Association (The Nick) is to provide recreational opportunities for both children and adults that enhance the quality of life as well as incorporate and support community values. At the discretion of the Board of Directors or the Executive Committee, the facilities may be used for community events. (Amended December $13^{\text {th }}$, 2018)

Section 3-Fiscal Year The Fiscal year of the Corporation shall run from 1 April through 31 March.

Article II - Membership (Amended December $13^{\text {th }}$, 2018)
Section 1 - Membership The Members of the Corporation shall consist of the Directors provided for by these By-Laws. The Directors may from time-to-time establish one or more categories of membership in the Corporation for persons who are not Directors, and they may establish such criteria for membership as the Directors may determine. Persons who are members pursuant to this Section shall not be Members of the Corporation within the meaning of RSA 292. Membership for persons who are not directors is contingent upon approval from existing Directors. Such persons must also maintain a positive representation of the organization. They shall have such privileges as the Directors from time-to-time deem suitable, but they shall have no power to vote, no power to manage or control any of the property of the Corporation, and no right to attend meetings of the Directors.

Article III - Government (Amended December 13 ${ }^{\text {th }}$, 2018)
Section 1 - Board of Directors Governance of the Corporation shall be vested in a Board of Directors who will exercise all of the corporate powers and responsibilities prescribed by law, including establishment of polices for the conduct of the Corporations' programs and
business affairs. The Directors shall be elected as provided in Article V and shall consist of no less than five (5) or more than Nineteen (19) Directors. Normally, the number of Directors shall be an odd number. When the Directors elect to do so, they shall stagger their terms in office so that one third of the terms will expire each year. The Directors shall elect and appoint the Officers of the Corporation, and shall have the power to remove Officers at any time with or without cause. In addition to any powers delegated to Officers and to committees of the Board of Directors by these By-Laws, the Directors may delegate to Officers and to committees of the Board of Directors such powers as the Directors see fit.

## Section 2 - Honorary Directors and Advisors

Honorary Directors: The Directors may from time-to-time elect Honorary Directors in such numbers as they see fit. An Honorary Director is an individual who has demonstrated outstanding service to the Corporation and whom the Directors desire to name as an Honorary Director for life. Honorary Directors shall be entitled to attend the Annual Meeting of the Board, but shall not be counted for determination of quorum and shall not be entitled to vote.

Advisors: The Directors may from time-to-time elect Advisors in such numbers as they see fit. An Advisor is an individual who possesses specific knowledge, skills and/or experience of value to the Corporation in the pursuit of its mission. Advisors are expected, variously, to offer general advice and counsel under the direction of the President, and the Executive Committee. Advisors shall be entitled to attend the Annual Meeting, but shall not be counted for determination of quorum and shall not be entitled to vote. Advisors shall serve at the pleasure of the Directors.

Director Emeritus: The Directors may from time to time elect a Director Emeritus from those board members who have served on the board of directors with distinction and excellence.

A Director Emeritus shall be entitled to receive all written notices and information which are provided to the board of directors, to attend all board meetings, to participate in meetings of the committees in which they serve and encouraged to attend all other events conducted by the organization. A Director Emeritus shall not be subject to any attendance policy counted in determining if a quorum is present at a meeting, entitled to hold office, or entitled to vote at any board meeting.

Eligibility: To be considered for designation as a board member emeritus, a person must be a current or former member of The Nick Board of Directors who has:

- Served the organization's board of directors with distinction
- Held an important leadership role and made significant contributions
- Engaged in major volunteer or advocacy activities in his or her service on the board
- Completed the term(s) for which he or she was appointed
- Participated in one or more of the organization's activities (e.g., events, volunteerism, fundraising, government relations, networking, etc.)

Section 3-Officers The Officers of the Corporation shall consist of a President, a Vice President, a Secretary and a Treasurer, selected from the Board of Directors as provided in Article V. The President shall be the Chairman of the Board of Directors-and shall be a member of all committees of the Corporation. The Directors will stagger the Officer terms in office so that their terms in office will not all expire in the same year.

## Article IV - Meetings of the Board of Directors (Amended December 13 ${ }^{\text {th }}$, 2018)

Section 1-Annual Meeting The Annual Meeting of the Board of Directors of the Corporation shall be held annually in the fall on a day and at a time to be determined by the President, or in his/her absence, the Secretary. The President or the Secretary shall mail or e-mail notice of the day, time and place of the annual meeting to each member of the Board of Directors at least one month previous to the meeting.

Section 2 - Meetings Meetings may be scheduled on a regular monthly or other basis by the President on his/her initiative. The President or Secretary shall mail or e-mail notice of the day, time and place of such meetings to each member of the Board of Directors at least seven (7) days previous to the meeting.

Section 3-Special and Quarterly Meetings Meetings must be called at least quarterly by the President beginning with the end of the first quarter following the Annual Meeting. The President may call Special Meetings at any time on his/her initiative and the President or the Secretary shall call them upon request of a majority of the members of the Board of Directors made to such officer in writing. The President or Secretary shall mail or e-mail notice of the day, time and place of Quarterly or Special Meetings to each member of the Board of Directors at least seven (7) days previous to the meeting. At Special Meetings, there shall be considered only such business as is specified in the Notice of the meeting. Special Meetings may be called on less than ten days' notice provided all directors waive such notice by vote or proxy at the meeting or by phone at the time of the commencement of the meeting.

Section 4-Telephone Meetings Any one or more Directors may participate in a meeting of the Board of Directors by conference telephone or other electronic means by which all persons participating in the meeting can communicate with each other if unable to attend in person. Participation by telephone shall be equivalent to presence in person at a meeting for purposes of determining if a quorum is present.

Section 5-Record of Meetings The Secretary or, in the absence of the Secretary, one of the Directors designated by the Board of Directors and participating in the meeting, shall keep a record of the meeting.

Section 6-Confidentiality Directors, committee members, advisors, staff and others may, from time-to-time, become privy to certain information regarding the Association of a confidential nature. Such information shall be treated with absolute confidentiality, and shall be used solely in the furtherance of the mission and interests of the Association.

Section 7-Quorum and Voting A quorum shall be a majority of the Directors then in office, or one-half $(1 / 2)$ of the Directors then in office if the number of such Directors is an even number. Absentee ballots and proxies delivered to the Secretary in advance of a meeting may be counted for purposes of establishing a quorum and voting at meetings of the Board of Directors provided one-third (1/3) of the Directors then in office are present in person at the meeting. In the event the number of Directors is an even number and there is a tie vote of the Directors on a matter, then the President, or the presiding officer in the absence of the President, shall abstain from voting on that matter.

Section 8 - Lack of Quorum If a quorum is not present, the presiding officer shall adjourn the meeting to a day and hour fixed by him/her.

Article V - Election and Removal of Directors and Officers, and Leadership (Amended December $13^{\text {th }}, 2018$ )

Section 1-Directors The Directors of the Corporation shall be the original incorporators and they and their successors shall be chosen in accordance with the provisions of Section 3 of this Article.

Section 2 - Election of Directors The Directors are the "Members" of the Corporation as provided in RSA 292. Directors are elected by a majority of the Board of Directors then in office and once elected as a Director, an individual shall occupy such position for a three (3) year term, or more if reelected, but shall serve no more than three consecutive three-year terms. Thereafter, re-nomination may occur after two years out of office. If a vacancy shall occur among the Directors, whether by reason of death, resignation or removal, the remaining Directors may, by majority vote, fill such vacancy by selecting a replacement Director.

Section 3-Election of Officers The Directors shall at the annual meeting of the Corporation elect from among the Directors a President, a Vice President, a Secretary and a Treasurer. Officers shall be elected for three-year terms and may serve for no more than three consecutive terms. Their terms shall be staggered as determined by the Board of Directors and they shall hold office until new officers are elected and qualified.

Section 4-Removal of Directors and Officers Directors and Officers may be removed from office with or without cause at any time by vote of a majority of Directors then in office excluding from the vote the Director or Officer whose removal is to be voted upon. The Director or Officer to be removed from office shall be notified of the proposed removal and shall be accorded a hearing before the Board concerning such removal if he/she shall request the same in writing within ten (10) days of his/her receipt of written notice of the proposed removal. Any Director or Officer may resign by written instrument delivered to the Secretary, effective as of the date of the mailing or, as the case may be, delivery in hand to the Secretary. The Board of Directors or their Executive Committee may elect a Director or Officer to fill out the term of the Director or Officer whom he or she replaces. Thereafter, such newly elected Director or Officer may be nominated for and serve three (3) consecutive three (3) year terms.

Section 5-Compensation Members of the Board of Directors shall receive no compensation for their services as Directors or Officers.

Section 6 - Indemnification The Directors and Officers shall be indemnified by the Corporation against all expenses and liabilities, including counsel fees, reasonably incurred by or imposed upon them in connection with any proceeding in which they may be a party, or in which they may have become involved by reason of their being or having been a Director or Officer of the Corporation, or with any settlement thereof, whether or not they were a Director or Officer at the time such expenses were incurred, except in such cases wherein the Director or Officer is adjudged guilty of gross negligence or willful malfeasance in the performance of their duties; provided that in the event of a settlement the indemnification herein shall apply only when by a court of competent jurisdiction the Board of Directors has approved such settlement and reimbursement as being for the best interest of the Corporation. The foregoing right of indemnification shall be in addition to and not exclusive of all other rights to which Directors or Officers may be entitled. The purpose of this Article is to indemnify the Directors and Officers to the full extent allowed by NH. RSA 293-A:5.

Section 7-Conflict of Interest At such time as any matter comes before the Board of Directors in such a way as to give rise to an actual or potential conflict of interest, the affected Director or Officer shall make known to the Board of Directors the actual or potential conflict, whether disclosed by his/her written statement or otherwise and after answering any questions that might be asked of him/her, shall withdraw from the meeting for so long as the matter shall continue under discussion. The Board will comply with all the requirements of New Hampshire law where conflicts of interest are involved, including but not limited to the requirements of a two-thirds vote where the financial benefit to the director is between $\$ 500$ and $\$ 5,000$ in the fiscal year, and to the requirement of a two-thirds vote and publication in the required newspaper where the financial benefit exceeds $\$ 5,000$ in a fiscal year. The New Hampshire statutory requirements are incorporated into and made part of this conflict policy.

Article VI - Duties and Powers of Officers (Amended July 20, 2022)
Section 1 -President The President shall serve as Chairman of the Board and of the Executive Committee. He or she shall preside at all meetings of the Board of Directors and shall appoint committees as he/she shall consider expedient or necessary. The President shall be a member of all committees. The President appoints the chairs and must approve of any members of committees chosen by the committee chairs, or the President may appoint members directly. The President shall perform such other duties as may be prescribed in these By-Laws or assigned to him/her by the Board of Directors of the Corporation and he/she shall coordinate the work of the officers and committees of the Corporation in order that the purposes of the Corporation shall be promoted.

Section 2 - Vice President The Vice President shall act as an aide to the President and shall perform the duties of the President in the absence or disability of that officer. The Vice President shall perform such other duties as may be required by him/her by the By-Laws, the President or the Board of Directors.

Section 3-Secretary The Secretary shall keep the minutes of meetings of the Board of Directors is responsible for providing official records to the Executive Director to maintain. The Secretary shall perform such other duties as may be required by him/her by the By-Laws, the President or the Board of Directors.

Section 4-Treasurer The Treasurer shall be responsible for the financial oversight of the Corporation. The Treasurer shall serve as the Chair of the Finance Committee and be a member of the Investment Committee to ensure that the committee is adhering to the Investment Policy set forth by the Board. The Treasurer shall ensure that; the annual tax returns and reviewed financial statements are complete, accurate filed on time, financial statements are prepared and presented to the Board quarterly, and the Corporation follows the regulations of the Division of Charitable Trust of the NH Attorney General's office. The Treasurer shall review the annual budget prior to submission to the Finance Committee and then to the full Board for approval. The Treasurer shall, together with such other Officers have power to sign all checks drawn on the Corporation accounts.

## Section 5 - Executive Director: The Executive Director shall:

- carry out the policies and strategic plan set forth by the Board of Directors shall be responsible for the overall management, planning, and leadership of the Corporation.
- work in collaboration with the Board and Committees to establish policies.
- serve as a member of the board and all committees.
- be responsible for the day-to-day operation of The Nick and will show leadership in advancing the mission and goals of the Corporation.
- report to the Board of Director President
- be responsible for the hiring, supervision, evaluation, and motivation all Nick Staff and hiring and oversight of all subtractors and third-party vendors

Section 6-Execution of Documents Unless the Board of Directors otherwise specifies, documents will be executed as followed:
(a) Any bill or note or check exceeding Ten Thousand dollars $(\$ 10,000)$ shall be made or signed in the name of and on behalf of the Corporation by any two of the President, the Vice President, the Treasurer, or the Secretary. Any bill or note or check in an amount up to and including Ten Thousand dollars ( $\$ 10,000$ ) may be signed by any one of the President, the Vice President, the Treasurer, or the Secretary. Any bill or note or check in an amount up to and including twenty-five hundred dollars $(\$ 2,5000)$, may be signed by the Executive Director, except for signing for credit card debt.

Article VII - Duties and Powers of Board of Directors (Amended December 13 ${ }^{\text {th }}, 2018$ )

Section 1 - Management of The Corporation The Board of Directors shall establish the broadbased policies that govern the operations of the Corporation, develop a long-range, strategic plan for the Corporation, select and hire the Executive Director of the organization, and delegate to the Executive Director the responsibility and authority to develop and implement annual operating plans and budgets that are consistent with the strategic plan and broad-based board policies, accept full responsibility for the financial well-being of the organization, including raising necessary income, managing endowments and other investments, and approving and monitoring the annual operating budget, develop and maintain communications links and beneficial relationships with various communities, funders, and other stakeholders in the organization's success, ensure evaluation of progress against plan on an ongoing basis, provide for the continuous self-evaluation and renewal of the board itself, as detailed in the Organization Governance and Board Roles and Responsibility section of the Board Handbook.

The Board of Directors shall have the general charge and management of the affairs, funds and property of the Corporation. The Board shall have full power, and it shall be the Board's duty to carry out the purposes of the Corporation according to its Articles of Agreement and By Laws. The Board may delegate respensibility for management of the affairs, funds and property of the Corporation subject to its continuing oversight.

Section 2 - Rule Making. The Board of Directors shall make rules for the use of Corporation property, and define and limit the rights of Corporations and individuals utilizing or coming upon the property of the Corporation consistent with these By Laws.

Article VIII - Committees (Amended December 13 ${ }^{\text {th }}$, 2018)
Section 1 -Committee Structure The Corporation shall have the following standing committees: an Executive Committee, a Finance Committee, a Development Committee, an Wish List Committee, an Events Committee, an Investment Committee, and a Nominating Committee. Except as otherwise specifically set forth in these By-Laws, the committee chair of each committee shall be as the President may from time-to-time appoint from among the Directors and the membership of such committees shall be as the respective committee chair may from time-to-time appoint from among the Directors and others with the approval of the President. In addition, the President may from time-to-time create and dissolve ad hoc committees, such as a Construction Committee, and may appoint thereto such Directors and other persons, as the President deems advisable. Meetings of committees shall be called by their respective chairs, or by a chair's designee.

Section 2-Executive Committee The Executive Committee shall consist of the President, who shall be its chair, the Vice President, the Secretary, the Executive Director, the Treasurer and the immediate past President if he/she continues as a Director. In total, the Executive Committee may have no more than five members. A majority of the members of the Executive Committee shall constitute a quorum. The Executive Committee will not meet on a regularly scheduled basis but may meet, at the call of the President, in any month in which the Board does not meet and/or cannot meet with a quorum present. The Committee shall meet when absolutely necessary to conduct urgent business and then, only at the call of the President or in his/her absence at the call of the Vice President. The Committee shall exercise all the
powers given the Board of Directors by law, the Articles of Agreement, or these By-Laws, provided that:
(a) Take minutes and report such minutes to full Board of Directors at next regular scheduled board meeting.
(b) The Directors at the next Director's meeting may amend or override any action by the Executive Committee; and
(a) The Executive Committee shall not have the power to:

1. convey any interest in real estate or any tangible personal property of the Association whose fair market value exceeds ${ }^{1} \$ 10,000$; borrow money on the credit of the Corporation, or to pledge or expend the assets of the Corporation for any purpose, in an aggregate outstanding amount greater than $\$ 10,000$; elect Officers or Directors except as expressly provided elsewhere in these By-Laws or to amend these By-Laws.
2. Amend the Bylaws;
3. Appoint or remove Directors, or the Executive Director;
4. Approve a dissolution or merger or the sale of any of the Corporation's assets;
5. Adopt the budget; or
6. Take any action that is contrary to, or a substantial departure from, the direction of the Board, or which represents major change in the affairs, business, or policy of the Corporation.

Section 3-Finance Committee The Finance Committee will be comprised of no less than three (3) current Directors, and shall oversee the financial performance of the Corporation. It shall provide a report on the financial condition of the Corporation on a quarterly basis at the regular scheduled Board of Directors meeting. The Finance Committee shall cause accounting of the books and records of the Corporation to be made annually by an independent firm of certified public accountants. When necessary, the President may appoint to the Committee from among the Directors, Honorary Directors and Advisors, two or more additional members of the Committee for the sole purpose of joining with the permanent members to oversee such annual accounting process and to review the completed accounting report. The Finance Committee shall also oversee the preparation of the Annual Budget and approve it for presentation to the Board of Directors.

Any member of the Board of Director's may be appointed to Chair the Finance Committee. The Chair of the Investment Committee shall be a member of the Finance Committee and will be responsible for providing/reporting all investment activity documents to the board on a quarterly basis.

Section 4 - Investment Committee The Investment Committee shall be fiduciaries with respect to the Cooperation's investment funds and policy. The Investment Committee has authority to engage investment consultants, managers, custody agents, brokers and such other service providers as may be required to facilitate the management of the funds. The Board shall appoint a Chair of the Investment Committee. The Investment Committee shall meet approximately quarterly, or more frequently at the discretion of the Chair. The investment

Committee shall manage the Corporation's investment funds in compliance with a Boardapproved investment policy statement.

Section 5-Development Committee The Development Committee shall be responsible for the planning and execution of all fundraising for the Corporation. In addition to Directors, the committee membership may include such other advisors and volunteers as may be recruited by the Committee.

Section 6 - Nominating Committee The Nominating Committee shall be responsible for cultivating, qualifying, and proposing nominees for Director, Officer and honorary or advisor positions for appointment by the President, if appropriate or for election at the Annual Meeting or at other meetings of the Board of Directors as may be required by death, resignation or other circumstance. The Committee shall submit nominations to the President prior to the mailing of the notice of such meeting(s).

Section 7 - Wish List Committee The Wish List Committee shall work in conjunction with the Executive Director to budget and oversee capital upgrades and improvements to Corporations properties.

Section 8 - Events Committee The Events Committee shall assist the Executive Director with Corporation events and work in conjunction with the Executive Director to solicit event spensers.

Section 10 - Marketing Committee A committee description will be added once one is defined.

## Article IX - Certified Activity - Certified Corporation

Section 1 - Certified Activity - Certified Corporation Recreational Certified Activities for which the Corporation maintains facilities include, but are not limited to: soccer, baseball, softball, field hockey, track and field, and lacrosse. It is expected individuals interested in participating in such Certified Activities will form or join Corporations with governing structures and responsible management that will apply to the Board of Directors of the Corporation for designation as a Certified Corporation allowed to use the facilities of the Corporation. To become a Certified Corporation, an Corporation shall satisfy the following requirements:
(a) The Corporation shall be approved to participate in a Certified Activity by the Board of Directors of the Corporation; and,
(b)The Corporation shall conform to such reasonable rules and regulations as shall from time to time be established by the Board of Directors of the Corporation.

Section 2 - Decertification of a Certified Corporation In the event that a Certified Corporation fails to conform to the rules and regulations adopted by the Board of Directors or if in the sole opinion of a majority of the members of the Board of Directors a Certified Corporation fails to conduct a quality recreational and/or athletic program for its members, the

Board of Directors may, by majority vote, withdraw the certification of such Corporation whereupon it shall no longer be entitled to utilize the facilities of the Corporation.

## Article X - Policies and Procedures

Section 1 The Directors may make financial policies and procedures for operation the Corporation and for the use of Corporation property and programs as they shall see fit so long as such policies and procedures are not inconsistent with applicable law, the Articles of Agreement, and these By-Laws. Such policies and procedures may be adopted at any meeting of the Directors. (Amended July 21, 2022)

Section 2 Reference polices section of Board Handbook
a) Compilation of Financial Policies
b) Investment Policy

Article XI - Amendments to By-Laws (Amended July 21, 2022)
Section 1 - Amendment of By-Laws Unless otherwise stated herein these By-Laws may be amended by a $2 / 3$ majority of the members of the Board of Directors and voting at any meeting of the Board of Directors provided that notice of the substance of the amendments shall have been given to the Directors at least ten (10) days prior to the meeting.

As amended this $21^{\text {th }}$ day of July 2022
A True Copy Attest
Dr. Stephen Fleet Date
Board Secretary

| Ryan Maran | Date |
| :--- | :--- |
| Board Treasurer |  |


| Dr. Michael Cooper | Date |
| :--- | :--- |
| Board Member |  |


| Steve Farley | Date |
| :--- | :--- |
| Board Member |  |


| Alexander Hunt | Date |
| :--- | :--- |
| Board President |  |

Jim Cowles Date
Board Vice President

John Pernokas Date
Board Member
Paul Doran
Board Member

| Christy Ouellette | Date | Dr. Eric Gibson <br> Board Member |  |
| :--- | :--- | :--- | :--- |

James Reilly Date
Board Member

## The Nick - Director Education \& Training

In an effort to stay current in relation to fundraising, donor relations, employee retention, etc., our Executive Director has registered for the following webinar trainings to be completed in 2022 and 2023. She is also hoping to find time in her schedule to enroll some professional leadership trainings offer through the University of New Hampshire next year.

○ Planned To Give - What Are You Scared Of

- How to Create More Mission Dollars Without Writing a Grant, Hosting an Event, or Managing Campaign
- Utilizing Video to Drive Your Mission: How Media Makes Impactful Moments
- 2022 Social Media Crash Course - What's Working Right Now?
- Get Off Your *ss and Make the Ask: Make Better Donor Calls Every Week to Reach Your Goals
- How to Build Out Your Planned Giving Program: Data Segmentation, Marketing and How to Talk to Donors About Legacy Gifts
- Turbocharge Your Grants Strategy: 3 Ways to Level Up Your Prospecting
- 7 Technology Trends Nonprofits Leaders Need to Know in 2022
- A Wave of Wealth is About to Transfer. Do You Have the Strategy to Ride It?
- Annual Report: Is it a Burden or a Call to Action for Donors
- Nurturing Safe Space: Ensuring Employee Retention


## Financial Statements

# WOLFEBORO AREA RECREATION ASSOCIATION 

FOR THE YEARS ENDED
MARCH 31, 2021 AND 2020
AND ACCOUNTANTS' COMPILATION REPORT

## WOLFEBORO AREA RECREATION ASSOCIATION

FINANCIAL STATEMENTS

## FOR THE YEARS ENDED MARCH 31, 2021 AND 2020

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To the Board of Directors of Wolfeboro Area Recreation Association
Wolfeboro, New Hampshire

## ACCOUNTANTS' COMPILATION REPORT

Management is responsible for the accompanying financial statements of Wolfeboro Area Recreation Association (a nonprofit organization), which comprise the statements of financial position as of March 31, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. We have performed compilation engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Wolfeboro Area Recreation Association.


Wolfeboro, New Hampshire
February 4, 2022


## STATEMENT OF ACTIVITIES

 FOR THE YEAR ENDED MARCH 31, 2021

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2020

|  | Without Donor Restrictions |  | With Donor Restrictions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHANGES IN NET ASSETS |  |  |  |  |  |  |
| REVENUE AND SUPPORT |  |  |  |  |  |  |
| Contributions | \$ | 87,424 | \$ | 147,132 | \$ | 234,556 |
| In-kind contributions |  | 5,820 |  | - |  | 5,820 |
| Grants |  | 46,000 |  | - |  | 46,000 |
| Park utilization fees |  | 60,968 |  | - |  | 60,968 |
| Advertising revenue |  | 33,345 |  | - |  | 33,345 |
| Concession revenue |  | 2,799 |  | - |  | 2,799 |
| Special event revenue |  | 75,753 |  | - |  | 75,753 |
| Decrease in beneficial interest |  | - |  | $(53,015)$ |  | $(53,015)$ |
| Investment loss |  | $(84,826)$ |  | $(3,118)$ |  | $(87,944)$ |
| Net assets released from restrictions |  | 58,633 |  | $(58,633)$ |  | - |
| Total revenue and support |  | 285,916 |  | 32,366 |  | 318,282 |
| EXPENSES |  |  |  |  |  |  |
| Program services |  | 243,002 |  | - |  | 243,002 |
| Administration |  | 70,444 |  | - |  | 70,444 |
| Fundraising |  | 68,184 |  | - |  | 68,184 |
| Total expenses |  | 381,630 |  | - |  | 381,630 |
| INCREASE (DECREASE) IN NET ASSETS |  | $(95,714)$ |  | 32,366 |  | $(63,348)$ |
| NET ASSETS, BEGINNING OF YEAR |  | 3,629,414 |  | 1,611,118 |  | 5,240,532 |
| NET ASSETS, END OF YEAR | \$ | 3,533,700 | \$ | 1,643,484 | \$ | 5,177,184 |


|  | Program Services |  | Administration |  | Fundraising |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and wages | \$ | 73,937 | \$ | 25,403 | \$ | 19,984 | \$ | 119,324 |
| Park maintenance |  | 37,403 |  | - |  | - |  | 37,403 |
| Special events |  | - |  | - |  | 27,772 |  | 27,772 |
| Insurance |  | 13,175 |  | 3,294 |  | - |  | 16,469 |
| Utilities |  | 11,037 |  | 1,796 |  |  |  | 12,833 |
| Office expense |  | 11,236 |  | - |  | - |  | 11,236 |
| Payroll taxes |  | 5,789 |  | 2,702 |  | 1,158 |  | 9,649 |
| Rent |  | 2,910 |  | 2,910 |  | - |  | 5,820 |
| Professional fees |  | - |  | 4,777 |  | - |  | 4,777 |
| Bad debt expense |  | - |  | 4,655 |  | - |  | 4,655 |
| Development expense |  | - |  | - |  | 3,248 |  | 3,248 |
| Telephone |  | 1,483 |  | 1,484 |  | - |  | 2,967 |
| Miscellaneous |  | 1,404 |  | 692 |  | - |  | 2,096 |
| Total functional expenses before depreciation |  | 158,374 |  | 47,713 |  | 52,162 |  | 258,249 |
| Depreciation |  | 74,951 |  | - |  | - |  | 74,951 |
| Total functional expenses | \$ | 233,325 | \$ | 47,713 | \$ | 52,162 | \$ | 333,200 |


|  | Program Services |  | Administration |  | Fundraising |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and wages | \$ | 73,238 | \$ | 36,034 | \$ | 28,313 | \$ | 137,585 |
| Park maintenance |  | 55,801 |  | - |  | - |  | 55,801 |
| Special events |  | - |  | - |  | 36,358 |  | 36,358 |
| Insurance |  | 10,346 |  | 3,148 |  |  |  | 13,494 |
| Bad debt expense |  | - |  | 11,480 |  | - |  | 11,480 |
| Professional fees |  | 2,934 |  | 7,555 |  | - |  | 10,489 |
| Utilities |  | 8,700 |  | 1,461 |  |  |  | 10,161 |
| Payroll taxes |  | 5,333 |  | 4,686 |  | - |  | 10,019 |
| Office expense |  | 9,951 |  | - |  | - |  | 9,951 |
| Rent |  | 2,910 |  | 2,910 |  | - |  | 5,820 |
| Development expense |  | - |  | - |  | 3,513 |  | 3,513 |
| Telephone |  | 1,470 |  | 1,470 |  | - |  | 2,940 |
| Miscellaneous |  | 1,300 |  | 1,700 |  | - |  | 3,000 |
| Total functional expenses before depreciation |  | 171,983 |  | 70,444 |  | 68,184 |  | 310,611 |
| Depreciation |  | 71,019 |  | - |  | - |  | 71,019 |
| Total functional expenses | \$ | 243,002 | \$ | 70,444 | \$ | 68,184 | \$ | 381,630 |


|  | $\underline{2021}$ |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Change in net assets | \$ | 1,338,958 | \$ | $(63,348)$ |
| Adjustments to reconcile change in net assets to net cash from operating activities: |  |  |  |  |
| Depreciation |  | 74,951 |  | 71,019 |
| Realized (gain) loss |  | $(1,511)$ |  | $(4,421)$ |
| Unrealized (gain) loss |  | $(731,649)$ |  | 175,794 |
| (Increase) decrease in beneficial interest |  | $(139,991)$ |  | 53,015 |
| Paycheck Protection Program loan forgiveness |  | $(28,000)$ |  |  |
| (Increase) decrease in assets: |  |  |  |  |
| Accounts and contributions receivable |  | 12,125 |  | $(67,014)$ |
| Prepaid expenses |  | 5,918 |  | (491) |
| Increase (decrease) in liabilities: |  |  |  |  |
| Accounts payable and accrued expenses |  | 2,690 |  | 4,460 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES |  | 533,491 |  | 169,014 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| Proceeds from the sale of investments |  | 16,594 |  | 120,353 |
| Purchase of investments |  | $(364,749)$ |  | $(342,843)$ |
| Purchase of property |  | $(124,871)$ |  | $(105,846)$ |
| NET CASH USED IN INVESTING ACTIVITIES |  | $(473,026)$ |  | $(328,336)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Proceeds from Paycheck Protection Program loan |  | 27,906 |  | 28,000 |
| NET CASH PROVIDED BY FINANCING ACTIVITIES |  | 27,906 |  | 28,000 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 88,371 |  | $(131,322)$ |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR |  | 164,441 |  | 295,763 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ | 252,812 | \$ | 164,441 |

# Date：JUN 032003 

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WOTFEEORO AREA RRCREATION
Contact Derson： FBUL D KERK

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## ASSOKIATION

po BOX 838
WんఊFREORO，NH 03894
Contact Telephone Number：
（97\％）狑今－5500
Our Letter Dated：
Јune 29 和
Addendun Applies：
No

## Deat Applicanc：

This modifies our letcer of the above date in whin we stated that you would be treaced as an organization that is not a private foundacion until the expiration of your advance zuling period．

Your exempt status under section $501(a)$ of the triemal Revenue code as an
 infomation you submitted，we have determined that you are not private foundation within the meaning of section 509 （a）of tine cocie benaluse you are an


Grantons and contzibutoxe may rely on this detemimation unlera the Internal Revenue service publishes notice to the contrary．However，it you lose your gection $509\{\mathrm{~m}!\{1\}=$＝atus，a grantox or contributin may not rely on chis decermination if he or she wat in part responsible for，or was aware of， the act or failure to act，or the substancial or material change on the part of the urganization that zequhted in your ioss of such stacus，or is he of she acquirea knowledge that the Internal Revenue Sexvice had given notice that you wouid no longer be classified aE a seccion buy（z）（1）orcenizarion．

You are required to make your anmual infommetion return，vorvi 990 or
 of the due date of the return or the date the return is filed．You are also regutren to make available for pubite insp，ention yon及 exemption applíition， any supporting documents，and your exemption letter．copies of these documones arc al30 raquired to be provided to any individuad ugon wrinimn or in person request without charge other than reasonable iees for copying and posrage．You may fulifill this requirement by placing chese docimentio on the Internet．Penaities may be imposed for failuise to coniply with tinese requirements．Additional information is available in Publication 557， Tax－Bxempt status for your organization，or you may cati．our coll fxee number shown above．

If we inve indicated in the heacing of this letter thot an adderdum applies，che addencum enclosed is an integral part of this letten．

WOLFEBORO AREA RECREATION

Because this letter could help resolve any questions about your private foundation status, pleatse keep it in your pezmanenz zecoris.

If you have auy questions, please conthatit rie persen whese name and telephone number are shown above.
sincerciy yours,


| Applicant Agency: Wolfeboro Area Recreation Association DBA The Nicholas J. Pernokas <br> Recreation Park (The Nick) |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
| Contact Person: Holly Williams Aucoin, Executive Director |  |  |  |  |  |
| Phone:603-651-6605 | Fax: | E-mail: holly@ thenick.org |  |  |  |
|  |  |  |  |  |  |
| City: Wolfeboro |  |  |  | State: NH | ZIP Code: 03894 |

Agency's Total Operating Budget: \$302,050

| Prior Year: 2021-\$299,498 | Current Year: 2022 - \$302,050 | Proposed Year: 2023 - <br> $\mathbf{\$ 3 3 2 , 0 0 0}$ |
| :--- | :--- | :--- |
| Ans |  |  |

## Amount of Funding Requested from Carroll County for 2023: \$35,000

## DESCRIPTION OF FEE STRUCTURE, IF APPLICABLE:

When construction of The Nick was completed in 2006, the goal was to realize our annual operating budget through fundraising and from fees collected from the leagues regularly using the park. We anticipated that these leagues would become self-supporting and be able to pay the full amount to maintain the fields they use; however, this has not been the case. We were also unaware, at that point in time, of the alarming number of children who were unable to participate in organized sports due to their family/s financial positions.

Over the past 15 years, we have seen first-hand many families struggling or barely able to meet their families' financial challenges. Many of these families struggle to provide food and shelter for their children. They certainly don't have the means to enroll their children in extracurricular activities, such as organized sports and afterschool programs that are so important to youth development and to their self-confidence.

In a continuing effort to keep field space affordable, we developed the Team Assistance Program (TAP) to bridge the gap between what the leagues can contribute and the actual field maintenance costs. By our securing funds annually to support TAP, the youth sports leagues pay a subsidized rate for the fields they use. This allows them to keep their registration fees affordable and proportionate to what they are able to collect from the participating youngsters. This ultimately increasing the number of area children engaged in sports.

As use of The Nick and its programs continues to grow and expand, so does our budget. We are committed to: (a) managing and funding operations of The Nick in perpetuity, (b) ensuring that the park is kept in the utmost safe and pristine condition at all times, and (c) ensuring that everyone who has a desire to play an organized sport at our facility has the opportunity to do so -- regardless of their ability to pay.
The requested financial assistance from Carroll County will permit The Nick to realize its annual operating budget of $\$ 332,000$. It will (a) help to support programs that benefit lower income families, (b) help to increase the number of local youth athletes engaged in organized sports for rates their families can afford, (c) and help maintain The Nick as our service area's largest and most utilized multi-generational/multi-use recreation facility.


We do charge the sports teams that regularly use our facility a subsidized fee. This is to help us maintain the fields they use and to cover the insurance costs associated with having their leagues use our facility as their home field. We also charge a minimal fee to (or suggest a donation) to those using space at The Nick for events such as fundraisers, birthday parties, corporate events, outings etc. We have a sliding scale fee structure so that virtually anyone can afford to use The Nick.

In 2021, the park saw over 100,000 visitors by patrons. The number of people using The Nick has grown substantially since the onsite of the pandemic. The increased use was a result of many indoor facilities closing and/or becoming unavailable to the general public. Use has also increased due to people feeling more comfortable being around others outdoors, while gathering m socializing, exercising, and playing.

|  | $\frac{\text { Actual Prior FY: }}{}$ | $\underline{\text { Budget FY:_2022 }}$ | Request FY: 2023 |
| :--- | :---: | :---: | :---: |
| Total number of units of <br> service in Carroll County | 116,000 | 156,260 | $\mathbf{1 6 9 , 6 8 0}$ |
| Unit of Service Cost | $\$ 2.21$ | $\$ 1.92$ | $\mathbf{\$ 1 . 9 5}$ |
| Total number of <br> individuals served in <br> Carroll County (count <br> each person only once) | 11,600 | 15,626 | $\mathbf{1 6 , 9 6 8}$ |

## Explain Method of Formula used to determine amount of Carroll County funding requested:

The Nick is required by our insurance company to (a) track the number of athletes playing different sports at The Nick and (b) as well as requiring the parents of each athlete to sign our waiver and release form. By doing so, we are able to track the number of athletes that use The Nick and what town they live in. We then multiply this number by three, assuming that on average one parent and one sibling will accompany said athlete when they come to The Nick for their practices and games.

Throughout any given year, our facility is used by other non-profits, businesses, etc. for a variety of events ranging from the Wolfeboro Farmers Market, NH Boat Museum Auction, craft fairs, the traveling circus, and the Wolfeboro Area Children's Center annual touch-a-truck event, just to name a few. We ask the chairperson of each of these events to track and to let us know the approximate number of participants attending their events. We also track the number of people using our playgrounds, dog park, walking paths, track, and fields for unscheduled activities at different times of the year and during different times of the day -- all of which gives us approximate numbers of users per area of the park.

Our figures do not include the opposing sports teams and their families who come to The Nick from other towns and states to play games and/or compete in track meets. Our ability to track users of the park is limited, due to factors stated above and the free-use nature of the park. Based on this information, we believe our approximation onto be, realistically low.

| SERVICE AND FINANCIAL DATA |  |  |
| :--- | :---: | :---: |
| Service and Cost Distribution (estimated) for: |  |  |
| Municipality | Individuals Served | Units of Service |
| Albany | 250 | $\mathbf{2 5 0 0}$ |
| Bartlett | 200 | $\mathbf{2 0 0 0}$ |
| Brookfield | 1000 | $\mathbf{1 0 0 0 0}$ |
| Chatham | 20 | $\mathbf{2 0 0}$ |


| Conway | 200 | $\mathbf{2 0 0 0}$ |
| :--- | :---: | :---: |
| Eaton | 10 | 100 |
| Effingham | 1200 | $\mathbf{1 2 0 0 0}$ |
|  |  | 10000 |
| Freedom | 1000 | 100 |
| Hart's Location | 10 | $\mathbf{7 5 0 0}$ |
| Jackson | 750 | $\mathbf{1 0 0 0 0}$ |
| Madison | 1000 | $\mathbf{8 0 0}$ |
| Moultonborough | 80 | $\mathbf{1 7 0 0 0}$ |
| Ossipee | 1700 | $\mathbf{1 0 0 0}$ |
| Sandwich | 100 | $\mathbf{8 0 6 0}$ |
| Tamworth | 806 | $\mathbf{2 5 0 0 0}$ |
| Tuftonboro | $\mathbf{2 5 0 0}$ | $\mathbf{1 0 0 0 0}$ |
| Wakefield | 1000 | $\mathbf{4 0 0 0 0}$ |
| Wolfeboro | $\mathbf{4 0 0 0}$ | $\mathbf{1 5 6 , 2 6 0}$ |
|  | $\mathbf{1 5 , 6 2 6}$ |  |

Board of Directors: On a separate page, please provide the name of each member of your agency's board of directors and a detail of what, if any, compensation each Director receives.

Additional Documentation: Please provide a copy of the organization's most recent annual financial statement, bylaws, certificate of incorporation and proof of non-profit status.

## Provide a brief narrative description of the program(s) for which you are requesting funding.

## Within the narrative:

a. Describe the problem which the program will address.
b. Describe the services to be provided and/or the activities to be engaged in.
c. Describe the target population as succinctly as possible, including the geographical coverage, age group and/or other special characteristics.
d. Mission Statement
a. Before The Nick was built, many sports leagues in the greater lakes region of NH were unable to grow their programs; new leagues were unable to form; and hundreds of children, families, and elderly were forced to travel upwards of 60-minute round trip to and from to access comparable outdoor recreational space for their daily exercise and socialization. This was because the local and private school fields, track, and playgrounds are closed to the public. As a result, some 600+ local athletes didn't have a field to consistently call "home."
b. The Nick provides these 600+ athletes and their families with fields, playgrounds, a track, dog park, walking paths, so much more where the whole family can come to one convenient location for play, exercise, and to socialize. As a result, parents with young children can bring their entire family to one facility, which then results in a more active community and less screen time for the local youngsters. Elderly members of the community can rely on The Nick for routine exercise and socialization that is so vital to their mental and physical health.

Today, the number of local athletes playing organized sports at The Nick has grown from 600 to 1,100 athletes ranging in age from age 3 to 89 .

Because of the space The Nick offers, many new leagues have formed including a senior softball league, flag football league, and soccer and field hockey leagues and camps. Many non-profit organizations that didn't have a place to host their events now use The Nick. Examples include the Wolfeboro Area Farmers Market that hosts their weekly markets at the park, the Wolfeboro Area Children's Center annual touch-a-truck event, the NH Boat Museum Boat Show and

Auction, Tri Tek Triathlon, Tuftonboro Elementary School PTO walk-a-thon, P.E.O. International, Veterans Count Pirates Cove 5 km Run/Walk, and many more.

The Nick brings people of all ages and financial abilities together for play, exercise, leisure, and socialization. The Nick truly has something for everyone, all in one convenient location, and it is the only facility in our community whose fields, track, and dog park are available for public use, free of charge.

The Nick offers so much more beyond athletic opportunities for our community and visitors. According to The National Recreation and Park Association, "More time spent in parks and green spaces can help individuals fight against mental health issues like depression, anxiety and stress. Making sure that all people have access to parks and outdoor programming is a critical way to increase these positive effects on health and quality of life for your community." The Nick provides a safe space for people of all ages in our community to get outside and to get involved -- improving mental wellness and improving the quality of life. All this helps to make our community a safer place.

On any given day, local residents, summer vacationers, and those traveling through or visiting the area, can be found meeting up with friends and family members to walk, taking their children or grandchildren to the playground, bringing their $\operatorname{dog}(\mathrm{s})$ to the dog park, playing a pick-up game, or simply enjoying lunch under the pavilion or shaded pergolas. Many people rely on The Nick as a place to organize their own gatherings with others who share their interests: a group of active senior citizens who take to the diamond every Tuesday and Thursday morning for the senior softball league; a group of new mothers who meet at the playground once a week; or a group of dog-lovers that meet at the dog park every morning.
c. The Nick brings people of all ages and financial abilities together for play, exercise, leisure, and socialization. In addition to operating the park, we are continually looking for ways to better serve our community by making enhancements to our facility. As an organization committed to improving space for our community to recreate and to gather, we make improvements and add new features to the park such as the Ninja Warrior Obstacle course, gardens, lounge areas, gardens, etc., so that we can serve the greatest number of people and create more opportunities to get outdoors, socialize and stay active, which is so very important to our mental and physical health.

We also have a Youth Assistance Scholarship Program (YAP) to ensure that every child gets the opportunity to play a team sport regardless of their family's financial challenges. We provide full and partial scholarships as well as equipment assistance to qualifying families. Youth Opportunity is one of our significant core values, and in an effort to foster these opportunities, we are committed to raising funds annually to support YAP.
d. The Nick is a 501 (c)(3), not for profit organization founded in 1999 by a group of citizens active in local area sports, especially youth baseball, to address the shortage of athletic fields in town. Our mission is to provide recreational opportunities for both children and adults that enhance quality of life as well as incorporate and support community values. The Nick does so by planning, constructing, and overseeing recreational facilities as exemplified by the Nicholas J. Pernokas Recreation Park which it will manage in perpetuity in service to all throughout the Lakes Region of New Hampshire.

As an organization as diverse as The Nick we often have a hard to encapsulating all that the park has to offer and the impact it has on the lives of our surrounding committees. In an effort to share and promote our offerings we have created the following videos which we invite you to watch.
https://www.youtube.com/watch?v=RxaGPY5fJiU\&t=8s - A Day at The Nick https://drive.google.com/drive/folders/1VW8hjk73jWBibZ99M2IVAbjqRZFiZgnF - Ninja Course Opening

1. The information contained in this application and attached appendices is, to the best of my knowledge, accurate and complete;
2. The undersigned is authorized to act on behalf of the organization in submitting this application.

SIGNATURES
Holly Williams Aucoin

Holly Williams Aucoin
Executive Director/CEO/Administrator Printed Name Preparer's Printed Name \& Title

Signature
Signature


Date10.7.2022
Date10.7.2022

## THE NICK BOARD OF DIRECTORS

Updated September 2022
The following provides a brief biography on each of the current Board of Directors. The purpose of this document is to demonstrate the quality and diversity of the professional experience and volunteer spirit that each brings to the leadership of the organization. The Nick Board of Directors are all volunteers and do not receive compensation for the time and talents that they donate.

## Alex Hunt, President

Alex is 40 years old and lived in Tuftonboro from 1984 through 2001 and from 2005 through the present. Alex is married to Kerry Hunt who is Vice-Principal at Kingswood Middle School. They have two children, Drew age 11 and Paige age 8. Alex owns Bradley's Hardware and Rental in Wolfeboro. His hobbies include maple sugaring and hobby farming. Alex is passionate about the Nick because it is a very unique facility that very few towns have. Alex feels it is his generations' obligation to build on the work of the founders, to maintain and grow the Nick from a fiscal and infrastructure perspective so that it will continue to operate well into the future.

## Jim Cowles, Vice President

Jim is an attorney and partner at the law firm of Walker \& Varney P.C. in Wolfeboro, N.H. Jim and his wife, Nicole Csiszer, moved to the Lakes Region after they graduated from Vermont Law School in 2008. Jim also serves on the Board of Directors for the Appalachian Mountain Teen Project, is a former Secretary and current Vice President of the Carroll County Bar Association and is a 2015 member of the New Hampshire Bar Association's Leadership Academy.

Jim is a general practitioner and focuses his law practice on Civil Litigation, DUI/DWI Defense, Criminal Defense, Family Law, Land Use, Real Estate, and Probate Law. Jim holds a J.D. from Vermont Law School and graduated from the University of New Hampshire, Durham, magna cum laude, with a B.S. in Environmental Conservation - Environmental Affairs.

## Ryan Maran, Treasurer

Ryan is a certified public accountant at the accounting firm Leone, McDonnell \& Roberts, PA in Wolfeboro, NH. Ryan and his wife, Shaylyn, reside in Wolfeboro along with their four young children, Oliver, Henry and Elliot. Ryan enjoys hiking, camping, mountain biking, and playing sports with his children. Ryan and his family are having the most fun when spending time at the Nick and enjoying all it has to offer. Ryan feels the local community is blessed to have such a wonderful facility available, and is passionate about ensuring it is maintained and sustained for all future generations.

Ryan graduated from the University of New Hampshire in 2012 with a B.S. in Business Administration with a focus in accounting, and received an M.S. in Accounting from the University of New Hampshire in 2013. Ryan also currently serves as the Treasurer of the Board of Directors for the Wolfeboro Area Chamber of Commerce.

## Dr. Steve Fleet, Secretary

Steve is currently a practicing internal medicine physician employed by Huggins Hospital in Wolfeboro, NH. He received a B.A. degree at the University of Vermont in 1989 and a M.D. degree at Boston University School of Medicine in 1993. During medical school Steve was commissioned as an officer in
the United States Army, and his residency training in internal medicine was at Madigan Army Medical Center at Fort Lewis, Washington. Upon completion of his residency Steve was assigned to a community hospital in Wurzburg, Germany where he took care of active duty soldiers, dependents, DOD contracted civilians, and veterans. After six years of active duty service, Steve and his family returned to New England. In 1999, Steve and his wife Lauren, and their daughters Kelsey and Meghan, made Wolfeboro their home.

While at Huggins Hospital Steve has served a term as medical staff president. He is currently a member of the hospital's Provider Leadership Committee and is physician director of the cardiac rehabilitation program.

## Dr. Eric Gibson

Eric has been a Wolfeboro seasonal resident since 1986. His wife, Jeannie Pearce is a $4^{\text {th }}$ generation Wolfeboro resident. He has two children, Chelsea, and Allie, and two grandchildren, Lucy, and River. Dr. Gibson is a retired Neonatal Pediatrician and Medical Director at Thomas Jefferson University School of Medicine, in Philadelphia. He graduated from Cornell University, where he was a member of the lacrosse team. He and Jeannie enjoy lake activities, golf, pickleball, and exploring the Lakes Region.

Dr. Gibson and his family enjoy The Nick and love the track and the skate park, where Lucy loves to run on all the ramps! Eric has participated in Senior Softball as well. He and his family love the addition of the Farmer's Market to The Nick, which has brought a whole new group of potential patrons to our site.

Dr. Gibson looks forward to being an active member of the Nick family.

## Dr. Michael E. Cooper

Mike and his wife Andrea moved to Wolfeboro in 2003 when he became Brewster Academy's 11th Head of School. Prior to Brewster he was vice president for institutional advancement at Clarkson University, where he previously served as vice president of student affairs. He earned his Ph.D. in Child and Family Studies from Syracuse University, a M.Ed. from St. Lawrence University, and his B.A. from The University at Albany - SUNY. In 2016 he transitioned to a Senior Consultant for Washburn \& McGoldrick, LLC, a fundraising consulting firm.

He received a Fulbright Award to Germany in 1993 and was the recipient of a fellowship for Heads of Schools at the Klingenstein Center at Teachers College Columbia University in 2012. He has served as an accreditor for the New England Association of Schools and Colleges, and serves the Wright Museum of World War II and the Wolfeboro Area Children's Center on their boards. He has also served on the Board of the Association of Independent Schools of New England and the Wolfeboro Chamber of Commerce, serving as its president $\quad 2009$.

## Paul Doran

Paul has been working in the insurance industry for more than 25 years and was honored as the Wolfeboro Citizen of the Year in 2015 for going "above and beyond" service to the towns of Wolfeboro and/ or Tuftonboro residents.

An alumnus of Kingswood Regional High School, Paul later graduated from the University of Maine with a B.A. in Education. He began his insurance career as a captive agent and then as a life, health and long-term care insurance manager. Paul is the past president of the Kingswood Boosters Club and actively involved in many other local charitable organizations.

A lifelong resident of Wolfeboro, NH, Paul enjoys spending time with his wife Diane and their daughter Mackenzie. He also enjoys cooking and golfing in his free time.

## Gordon Ling

Gordon is the co-owner with his brother-in-law of Garwoods, a restaurant in downtown Wolfeboro, NH and has been for the past several years. He and his wife Katie and their 2 children moved from their previous home in Colorado to Wolfeboro, NH where they have vacationed and frequented over the years as they have family members here. They plan to make Wolfeboro their permanent residence.

## John N. Pernokas

John (and wife Jill) retired to Wolfeboro from the Connecticut area in 1992, where he was an executive with United Parcel Service directing corporate safety programs for the truck fleet, airline ground operations and automotive shops. John was the driving force in the establishment of the Kingswood Youth Center, being the first President of the Board, past President of Rotary and past President of the Wentworth Economic Development Corp. John was a former member of the Wolfeboro Airport Authority and a Lakes Region Charitable Foundation Incorporator. John is currently active in managing the Pernokas Family Real Estate holding in Wolfeboro, NH.

A South Boston native, John earned a degree at the University of Massachusetts following military service and obtained an MBA during his tenure with UPS.

## James Reilly

James is a recent resident of Wolfeboro (2016). Currently, James is the Principal at the Crescent Lake School which serves grades four through six. He has worked within the Governor Wentworth Regional School District since 2012 in a variety of roles, and has been the principal since 2015. James' wife Kaitlin is a middle-school math teacher at the Kingswood Regional Middle School. They have three girls; Meghan age 8 and twins, Molly and Michaela, aged 3.

James earned both his undergraduate and graduate degrees from the University of New Hampshire. He earned his BA in Sociology and M. Ed in Special Education. James was a special education teacher in Stratham, NH for eight years prior to working within the GWRSD.

James has a strong background in sports, including lacrosse. He previously coached varsity high school lacrosse in New Hampshire as well as collegiate lacrosse (Emerson College). He currently officiates at the youth, high school, collegiate and international levels of men's lacrosse. He sits as the New Hampshire State Coordinator for US Lacrosse and is the current Chairman for the New Hampshire Lacrosse Officials Association.

## Christy Ouellette

Christy and her husband moved to Wolfeboro in 2014 after summering in the lakes region for years. They have 3 girls, Megan 14, Emma 11, and Charlotte 4 and a beloved lab, Cali.
Before living in Wolfeboro, Christy was a teacher in Hingham MA for 13 years. She actively volunteered for many years with both animal rescues and a nonprofit community center in Boston, MA that provided services for under-served children and their families with educational programs.
Her hobbies include, walking her dog, traveling, boating, concerts, and spending time with her family and friends.

## Directors Emeritus

## Stephen R. Hale

Steve (and wife Leslie) has extensive expertise and experience in golf course management, serving currently as the Golf Course Superintendent at the Lake Winnipesauke Golf Club and previously at the Kingswood Golf Club for twenty-seven years.
A Wolfeboro native, Steve has served on the Planning Board and has been very involved in the sports programs of his three children. He was a driving force in the development and construction of the Pop Whalen Arena in Wolfeboro and has been President, Coach and Referee in the Back Bay Youth Hockey Program.

## Thomas B. O'Brien

Tom (and wife Mary) retired to Wolfeboro from Amherst, NH in 1996, after twenty-seven years as a Captain with Delta Air Lines. Tom was an active community volunteer in Amherst and became rapidly involved here - serving as former President of the Wolfeboro Lions Club, a vestryman at All Saints Church, a volunteer with Habitat for Humanity, a Trustee of the Lakes Region Conservation Trust and Chairman of the Campaign to Protect Sewall Woods. Tom also served as former President of the WARA Board.

Born and raised in Pittsburgh, PA, Tom earned a BA in Business Administration at St. Francis College and served five years as a Naval Aviator, including service in Vietnam.

## David Smith

David (and wife Sheila) arrived in Wolfeboro in the fall of 1969 with David taking a position at Brewster Academy as a history and political science teacher as well as a coach (football \& golf) and a dorm parent while Sheila took on a combined first and second grade classroom at the New Durham school. David was appointed Headmaster in 1974, at age 29, the youngest in the school's history. The Academy rose from near extinction to a national and international leader in education under his leadership until his retirement in 2003. David has served on numerous boards including 20 years as Trustee of the New England

Association of Schools and Colleges and President of the Northern New England Association as well as locally at the Wolfeboro Area Children's Center and the Wright Museum.
Born and raised in Swampscott Massachusetts, David earned a BA in History from Saint Anselm College and an MA in Political Science from Villanova University.

