

CARROLL COUNTY APPLICATION FOR FINANCIAL ASSISTANCE

AGENCY CONTACT INFORMATION

Applicant Agency: White Horse Addiction Center

Contact Person: Mitchell Yeaton CEO

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Agency address: 68 Route 16B

City: Center Ossipee

State: NH

ZIP Code: 03814

Agency's Total Operating Budget:

Prior Year: 2021 - \$1,285,543

Current Year: 2022 -1,582,516

Proposed Year: 2023 -\$1,657,000

Amount of Funding Requested from Carroll County for 2023: \$150,000 - Level funding with 2022 ask

DESCRIPTION OF FEE STRUCTURE, IF APPLICABLE:

Request will help fund free services provided by WH. WH is paid less then cost by insurances our cost to provide treatment is not fully funded. Non-reimbursed client services/partial payment for Medicaid clients has increased: over last 12 months 2021/2022 we will exceed \$320,000 in losses serving Carroll County

FUNDING SOURCES

<u>Category</u>	<u>Source, Title, Act</u>	<u>Actual Prior FY:2021</u>	<u>Budget Curr FY:2022</u>	<u>Request FY: 2022</u>
Fees/service	Clinical, Insurance	\$279,490	\$280,000	\$300,00
Annual Fund	Donors	\$130,801	\$190,000	\$220,000
Board	Directors	\$50,699	\$25,000	\$25,000
Church dona-tions	CC Churches	\$17,970	\$10,000	\$10,000
Town Grants	CC Towns	\$13,500	\$15,250	\$0
Cottage In-dustry	Thrift store	\$157,486	\$170,000	\$216,000
Donations	Misc Gifts contribu-tions	\$19,776	\$6,000	\$10,000
Fund Raising, annual Free-dom Event	Event	Cancelled	\$93,121	\$110,000
IDN	State	\$83,750	\$0	\$0
Northern Crisis re-sponse	State		\$27,145	\$35,000
Regional	United Way/USDA	\$5,883	\$10,000	\$14,000
County Grant	Carroll County	\$150,000	\$140,000	\$150,000
State Grant**	Harbor Homes/BDAS	\$204,702	\$406,000	\$406,000
SOR Grant **	SAMHSA	\$171,486	\$210,000	\$206,000
Totals		\$1,285,543	\$1,582,516 Projected	\$1,657,000

AGENCY OPERATING BUDGET			
	Actual Prior FY: 2021	Budget Current FY: 2022	Request FY: 2023
Personnel	\$941,563	\$1,170,572	\$1,211,500
Fringe Benefits	\$86,062	\$139,625	\$150,000
Consultants & Subcontracts	\$13,824	\$0	\$0
Other -Mortgage, Property tax, Rent & Maintenance,util,guest assist,supplies	\$268,832	\$243,278	\$250,000
Insurance	\$19,880	\$38,049	\$40,000
Loan payoff	\$25,358		
Van/Transport	\$10,102	\$5,347	\$5,500
TOTALS:	\$1,365,263	\$1,596,871 Projected	\$1,657,000
DEFINE UNIT OF SERVICE FOR THIS PROGRAM: time a client is in a session.			
	Actual Prior FY: 2021	Budget Curr FY: 2022	Request FY: 2023
Total number of units of service in Carroll County - Clinical only	2651	2313	2600
Unit of Service Cost - Accounts for 70% of expenses	\$218	\$241	\$250
Total number of individuals served in Carroll County (count each person only once)	234	266	300
Explain Method of Formula used to determine amount of Carroll County funding requested:			
Based on Previous year, actuals to date from 2021 and new services projected for 2022			
** Increase in State Grants/Contract funding as a result of the added 3rd Resource center via acquisition.			
We continue to provide service regardless of ability to pay or insurance type. 2021 we provided \$290,000 in free service. In 2022 we will give away in excess of \$330,000 in clinical services to Carroll County residents.			
Lack of housing continues to impact many clients that we see. This impacts their ability to attend scheduled appointments and their overall health.			
Our mission and goal for 2023 is to begin residential housing. We have had several unsuccessful attempts to date, NIMBY issues, have placed offers on houses to loose them to higher bidder, lack of housing.			
This year we have had challenges still with COVID issues, this had an impact on our client base. We also see a need for more mental health services in Carroll County as well as more services for children. The challenge is getting the licensed clinical staff needed to support this demand. We have had to limit the number of children seen as a result of labor issues.			
In 2022/2023 we will continue to increase our 24/7 SUD emergency response as well as add 24/7 Mental Health Emergency response. We now service both Memorial Hospital and Huggins Hospital. We also provide 24/7 mental health mobile crisis response.			

SERVICE AND FINANCIAL DATA

Service and Cost Distribution (estimated) for: September 1,2021 - Sept 30, 2022

Municipality	Individuals Served	Units of Service
Case management	91	350
Albany	5	47
Bartlett	4	32
Brookfield	4	22
Chatham	1	3
Conway	59	663
Eaton	1	11
Effingham	17	180
Freedom	3	52
Glen	4	87
Jackson	2	20
Madison	4	73
Moultonboro	1	79
Ossipee	47	529
Tamworth	18	125
Tuftonboro	6	38
Wakefield	11	97
Wolfeboro	10	71
2021/22 TOTALS	197	2058
Outside Carroll County	19	255
Total 2021/22	216	2313
2021	234	2651

Provide a brief narrative description of the program(s) for which you are requesting funding.

a. Describe the problem which the program will address.

Behavioral Health issues including mental health and substance use disorder. Ages 6 and up.

Carroll County has a large homeless population who are actively using alcohol and other drugs. The overdoses have subsided to a certain degree, however, more Narcan is used now than ever. It is saving lives. We also are still trying to manage the population we already had using alcohol and other drugs prior to the big push from the pharmaceuticals.

Also becoming more prominent in 2022 is the need for mental health services, specifically around PTSD, Anxiety and depression. The COVID Pandemic has been taking a toll. We believe isolation has led to higher than normal occurrences of relapse and new addicts. NH seeing a 35% increase on Alcohol consumption we are beginning to see people come in who did not have a problem going into this crisis.

At White Horse we still have a long road ahead. It is challenging to meet the demand for service especially with the issues around healthcare reimbursement. NH continues to have the 7th lowest medicaid reimbursement rates in the nation. White Horse on average gets paid 55 % of what we bill to medicaid. 80% of our clients are from the medicaid population.

As White Horse adds services and provides care to more people each year the gap between what we get paid by the clients and or their insurance providers if any vs. what it cost continues to get larger.

b. Describe the services to be provided and/or the activities to be engaged in:

We currently offer outpatient programming: individual, Intensive Outpatient, groups, community education, MAT and provide transportation.

c. White Horse provides 24x7 peer emergency recovery services. The critical time in recovery from addiction is often the time between when an overdose happens and when the person has recovered and is back on the street. The emergency services place a trained certified recovery support worker in the ED at Memorial and Huggins hospitals to serve as a coach with the person that has overdosed immediately. This is done via a coordinated call out process where resources are dispatched 24x7.

d. Describe the target population as succinctly as possible, including the geographical coverage, age group and/or other special characteristics.

We provide services to anyone who needs them, regardless of ability to pay. 90% of which are from Carroll County. Many of our clients are homeless and need the basic necessities: food, clothing, shelter. Most have a substance use disorder and need treatment, many are now coming in with mental health issues. We now serve any age from 6 and up.

We struggle with clients booking appointments and then not showing up for them. A big reason for this is the nature of who we treat is often from the homeless population. On average we have a 35 percent no show rate. When they do make it in we spend an inordinate amount of time trying to get them to apply for Medicaid and sometimes we can help them follow through with all the paperwork necessary, but because of their substance use disorder, it may take a few interactions over a random period of time to get this information. In the meantime, we do not receive reimbursement for the time spent with them. The client may show up 1-3 times and we still have not been able to acquire Medicaid for them, because of their inability to follow through. The staff time is not reimbursable and we have benefited tremendously from the Carroll County funding which impart helps fill that gap. It is imperative we reach these clients and not have to worry about where the funding is coming from. We are seeing a transition away from opioids to Alcohol. Aprox 45% of our clients now come in with an alcohol issue, some with both Alcohol and Opioid. This puts them at a high risk and means they need higher levels of care.

\$150,000: This is for non-reimbursable service as well as partially paid medicaid service. This year we are simplifying our ask to only this category. We see enough people now in Carroll County that the loss of revenue is exceeding \$320,000 annually just for our clinical services. If we can get just %50 this we will look to other private resources to help fill this gap.

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The undersigned hereby certifies and represents that:

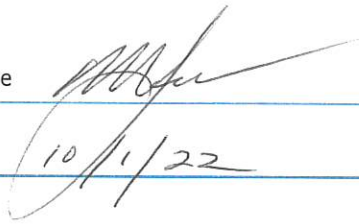
1. The information contained in this application and attached appendices is, to the best of my knowledge, accurate and complete;
2. The undersigned is authorized to act on behalf of the organization in submitting this application.

SIGNATURES

Printed Name & Title: Mitch Yeaton, CEO

Mitchell YEATON

Signature



Date

10/1/22