

brandywine

Total Network Services

40 Lowell Rd Unit 1
Salem NH 03079
Phone 1-888-413-2131 Fax 866-701-1375

To whom It may concern,

Thank you for the opportunity to quote the installation of 18 cameras, with all associated cabling and labor. 14 cameras being standard dome style and 6 being 360 fisheye lens cameras.

I spoke to the manufacturer of the current system, Vicon Security. Our quote is based on qualified Vicon provided hardware and software. This should be an easy fit for you and we have their direct manufacturer support to integrate the latest hardware.

The cameras you have are legacy analog cameras on coaxial wire. The new cameras would be more modern 5 Megapixel IP cameras connected with Cat6 data cabling. The cameras should provide views that far exceed the current and assist in future proofing your investment overall.

Please note: As we are not the original installers of your current system it will be essential that Carrol County DOC confirms you have the ability to furnish us with administrator level access to the system. I expect someone has the username and passwords for the system, but want to be forthright to be sure we are all onboard with each other's expectations.

Also, the capacity of the system will need to be discussed. If you add 18 more cameras, that can impact the storage and could shorten the amount of time before the hard drives fill up. We can provide any upgrades to the server side of the system as well as a separate quote. Again, want to be sure with the limited SOW in the RFP that we are all understanding each other's expectations.

Brandywine has been servicing the New England area for 20 years installing CCTV, door access, computer and phone systems. We use only employee staff with no contractors or sub contract entities.

We do what we say we are going to do, we work hard to provide the highest level of quality in everything we do and we get the job done.

Kind Regards,

Yori Kasprzak
President



Brandywine Technical Partners Inc



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Proposal For
 Carrol County DOC
 50 County Farm Rd
 Ossipee NH 03864

Proposal from
 Yori Kasprzak
 Brandywine Technical Partners
 40 Lowell Rd Unit 1
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 Cell 603-235-9907
 Fax 866-701-1375

Proposal

Proposal # 10665
DATE: 5/19/21

www.brandywinetech.com

SALESPERSON	P.O. NUMBER	SHIP DATE	F.O.B. POINT	TERMS
ykasprzak		TBD		Net 30

	DESCRIPTION	UNIT PRICE	AMOUNT
14	V2005D-W28IR Vandal Proof 5 MP 2.8 MM lens with night vision up to 30 feet NDAA Compliant	\$285.00	\$3,990.00
6	90 degree wall mount brackets	\$80.00	\$480.00
6	V2360W-12 12 MP Vandal Proof Fisheye 360 camera NDAA Compliant	\$550.00	\$3,300.00
18	Vicon Valerus CCTV License for IP Camera	\$120.00	\$2,160.00
1	24 Port POE Switch for power and network connectivity to cameras	250.00	\$250.00
18	Cat6 Data lines	\$250.00	\$4,500.00
18	Mount point and focus 18 cameras	\$100.00	\$1,800.00
1	Setup and configure CCTV server for 18 cameras	\$1,500.00	\$1,500.00
SUBTOTAL			\$17,980.00
Shipping			
TOTAL DUE			\$17,980.00

Please note: Customer will need to provide Admin credentials to login to all existing devices for programming. If there are no credentials available we will not be able to setup the software

THANK YOU FOR YOUR BUSINESS!

