



# Keeping birds at a safe distance

## Assessment proposal

From:

Bird Control Systems Corp  
SW 95th Ave, Suite 3022 27350  
97070 Wilsonville  
OR  
United States of America

To:

Carroll County Blueberry Farm  
County Farm Rd 50  
03864 Ossipee  
NH  
United States of America

Date: 14.05.2021

Project no.: BCGUS 1800776

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# 1. Project description

## 1.1 Location

43°40'57.38"N, 71°7'46.817"W

## 1.2 Problem description

<b>Problem area:</b>	Agriculture (Blueberry Farm 6,024 m <sup>2</sup> ).
<b>Bird damage:</b>	Yield losses.
<b>Bird presence (daily):</b>	Around sunrise, around sunset and during daytime.
<b>Bird presence (yearly):</b>	June, July and August.
<b>Bird family:</b>	Starling (Starlings).

### 1.3 Positioning

Based on the problem at the location agriculture (6,024 m<sup>2</sup>), Bird Control Systems Corp advises to place 1 Autonomic device to cover the problem area, as shown in Figure 1.



Figure 1 - Proposed position of the Autonomic device and its corresponding coverage.

In order to cover the desired problem area, Autonomic (1) should be mounted on a secured pole structure supplied by customer. Customer is responsible for pole installation placement and securement; as well as the quality of construction material. Mounting bracket should be connected to the supporting pole securely using an approved mount purchased by Bird Control Systems Corp. Autonomic must be secured to the mounting hardware with as shown in Appendix A.

## 2. Installation

### 2.1 Responsibility matrix

Table 2.1 shows the tasks and the corresponding responsibilities by Bird Control Systems Corp and the customer required for a successful installation.

Activity	Bird Control Systems Corp	Client
Autonomic device and components - Autonomic laser device - Power adapter - CEE power plug and counter-plug	X	
Access to the location and assistance		X
Preparation of local infrastructure		X
Shipment of device to installation location	X	
Installation		X
Configuration	X	
Provide electricity		X
Providing laser warning sign(s)	X	
Placing laser warning sign(s)		X
Working at heights		X

Table 2.1 - Installation responsibility matrix

### 2.2 Timeline

Activity	Timeline
Manufacturing	In stock
Preparation of local infrastructure	After order is placed
Shipment of device to installation location	Within one week after order is placed
Installation	To be discussed with customer
Configuration and commissioning	To be discussed with customer

Table 2.2 - Installation timeline

## 3. Investment

### 3.1 Investment

Description	# units	USD / unit	Total
Avix Autonomic Mark II	1	USD 6,700.00	USD 6,700.00
Mounting Pole **	1	USD 0.00	USD 0.00
Solar pole kit - Rest of world + Battery Box Kit (24V) (2x) + Solar Panel Pole Brackets (2x) + Solar Panel Extension Cable (5m) (2x) + Power Extension Cable (5m) (2x)	1	USD 500.00	USD 500.00
Solar panel	2	USD 125.00	USD 250.00
Battery **	2	USD 0.00	USD 0.00
Pole Cap Mount	1	USD 140.00	USD 140.00
Setup & Programming	1	USD 400.00	USD 400.00
<b>Total</b>			<b>USD 7,990.00</b>

\*\* Marked Investment table items will be delivered by client.

Table 3.1 - Investment

### 3.2 Payment schedule

Description	Total
Before installation	100% of total price

Table 3.2 - Payment schedule

## 4. Terms & conditions

### 4.1 General sales conditions

The General Terms and Conditions as published on our website <https://www.birdcontrolgroup.com/legal/> apply to all offers and contracts by Bird Control Systems Corp.

### 4.2 Customs, duties and taxes

Prices are excluding of any VAT, taxes, duties, rates, assessments and charges of any kind levied by or payable to any governmental agency.

### 4.3 Validity

This document represents a proposal with a validity until Jun 13, 2021.

### 4.4 Delivery conditions

All equipment is offered according to Ex Works (EXW).

### 4.5 Warranty

The Autonomic is developed and produced according to the highest quality standards. Should any defect arise as a result of production faults, free repair or replacement is guaranteed. The Autonomic has a warranty period of 12 months, starting on the date of purchase. In case of replacement, the warranty period of the original product will remain valid.

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**Fwd: BCG INFO**

From: Dale Drew <naylenfarm@gmail.com>  
Date: 05/18/2021 08:18PM  
To: Kathi Brown <kathibrown@myfairpoint.net>

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----- Forwarded message -----

From: **Jeremy Perkins** <j.perkins@birdcontrolgroup.com>  
Date: Fri, Apr 16, 2021, 4:22 PM  
Subject: BCG INFO  
To: <naylenfarm@gmail.com>

Dale,

*Good afternoon, my name is Jeremy Perkins and I cover the east coast operations for BCG. I wanted to reach out and introduce myself and give you my contact info in case you have any questions or would like a quote for purchase or seasonal rental of our lasers for your bird control this year. Cost on a MarkII is \$9995 and \$3500 for our Try-to-Buy that is three months and all monies go toward purchase if you decide to buy. (Solar setup would be a additional \$600)*

*Below is a link to a couple of videos testimonials you may care to check out.*

*Thanks,*

*Jeremy (315) 641-4150*

<https://www.youtube.com/watch?v=LVs6V-g0HRg&feature=youtu.be>

Video of a TV News profile on a Vineyard using our lasers

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**Bird Control Group** 

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**Jeremy Perkins**

East Coast Territory Manager - Syracuse, NY

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