

PROPOSAL

Carroll County Lighting 2022

PREPARED BY

Siemens Industry, Inc.

PREPARED FOR

Bob Murray

DELIVERED ON

March 29, 2022

SMART BUILDINGS

Transforming the Everyday



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Contact Information

Proposal #:	6799521
Date:	March 29, 2022

Sales Executive:	Michael Wentworth
Branch Address:	66 Mussey Road Scarborough, Maine 04074
Telephone:	207-303-8222
Email Address:	michael.wentworth@siemens.com

Customer Contact:	
Customer:	Bob Murray
Address:	
Services shall be provided at:	

Scope of Work

- Provide full set of system drawings, wiring diagrams and specification sheets in submittal
- Replace all relays and communication hardware in the primary lighting panel and the two smaller exteriors lighting panels, both standard and emergency power
- Replace all override switches with Siemens, reusing the existing daisy-chained CAT5 wiring
- Program Gamma system for specific lighting control
- Install and configure Gamma Instabus IP Gateway KNX BACnet module for communication to Desigo
- Create floor plan graphics with on/off and override status indication of all zones with scheduling and override capabilities at Desigo CC workstation
- Test and Checkout
- Owner training
- As Built documentation

Exclusions

- Nights and weekends
- This proposal is limited to the systems and equipment listed in the Scope of Work section and does not include other systems.
- This proposal does not include repair or replacement of failed lighting equipment or devices, outside of the control panels being replaced. If failed equipment or devices are discovered they will be pointed out to the owner and Siemens will await direction regarding repair or replacement.
- Construction permits and other permits (e.g. general construction, mechanical, electrical, plumbing, security, etc.)
- Removing, replacing, cutting, patching, or painting of ceilings or walls
- Asbestos abatement, and work within asbestos areas

Sell Price

Total Quote Price	\$44,000.00
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Payment Terms

Payment Terms Acceptance Agreement

The total price of: \$44,000.00 and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented.

Terms and Conditions Disclaimer

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc.: (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER.

This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of March 29, 2022. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments

Total: \$44,000.00

Terms & Conditions Link(s)

Terms and Conditions (Click to download)
Terms & Conditions (Projects) (http://go.siemens.net/15156302)
Terms & Conditions (Products Only) (http://go.siemens.net/15492770)

Price Escalation. If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

Attachment A

Riders (Click on rider below to download)
SI Monitoring Rider (http://go.siemens.net/31208927)
SI Online Backup and Data Protection (http://go.siemens.net/25876317)
SI UBM or Utility Procurement (http://go.siemens.net/35813877)
SI Software License Warranty (http://go.siemens.net/59206587)
SI Consulting Rider (http://go.siemens.net/33041159)
SI Third Party Rider (Smart Air Quality™) (http://go.siemens.net/37893169)

Signature Page

Proposed by:

Siemens Industry, Inc.

Company

Michael Wentworth

Name

6799521

Proposal #

\$44,000.00

Proposal Amount

March 29, 2022

Date

Accepted by:

Bob Murray

Company

Name (Printed)

Signature

Title

Date

Purchase Order #