

SIEMENS BUILDING TECHNOLOGIES

**New Hampshire**

PART SALES & HOURLY RATES

Updated/ Published October 2019

**Siemens Material Only**

CUSTOMER TYPE

MULTIPLIER

**Advantage Services Customer**

Automation = List Price X .40

Fire = Net Price X .80

Security = call for pricing

**Automation Material w/o contract**

List Price

**Terms:**

1. It is our company policy not to sell proprietary S600 products to third party organizations. All parts preceded by @ have a multiplier of .50 for all customer types.

**HOURLY LABOR RATES**

<u>LABOR FUNCTION</u>	<u>CATEGORY</u>	<u>CUSTOMER TYPE</u>	<u>RATE</u>
<b>Mechanic</b>	A	<b>Contract Customer</b>	<b>\$129.00</b>
	B	w/o contract	\$168.00
<b>Automation Specialist</b>	A	<b>Contract Customer</b>	<b>\$159.00</b>
	B	w/o contract	\$207.00
<b>District Automation Spec</b>	A	<b>Contract Customer</b>	<b>\$195.00</b>
	B	w/o contract	\$253.50
<b>Energy Engineer</b>	A	<b>Contract Customer</b>	<b>\$181.00</b>
	B	w/o contract	\$235.50
<b>Project Manager</b>	A	<b>Contract Customer</b>	<b>\$199.00</b>
	B	w/o contract	\$249.50
<b>Fire Alarm/Security Spec</b>	A	<b>Contract Customer</b>	<b>\$155.00</b>
	B	w/o contract	\$202.00
<b>CSM/ Design Engineer</b>	A	<b>Contract Customer</b>	<b>\$181.00</b>
	B	w/o contract	\$235.50

**Labor Billing Terms:**

1. All hourly billing rates shown are for straight time work as described below
2. Straight Time = Monday through Friday, 8:00 am - 4:30 p.m., excluding Holidays.
3. Time & 1/2 = Monday through Friday, 4:30 p.m. - 8:00 am, Saturday's 24 hours. Excluding Holidays and Sundays.
4. Double Time = All times other than covered by Straight hours and Time & 1/2.
5. On site T&M work for all non-contract customers will be billed a minimum of 4 hours and a \$50 equipment/vehicle charge.
6. Travel time will be billed the prevailing T&M rate.
7. T&M service calls (emergency and/or preventive maintenance) will be responded to after all existing service contract obligations are met.
8. On-line phone service will be billed a minimum of one hour.
9. All on-line and on site additional time will be billed in 30-minute increments.
10. Off-site: - Reloading field panel database to non-contract customers from DSC will be billed \$600.00 for the first panel and \$300.00 for each additional panel. On-Site: - Reloading visits will be billed at standard off-site costs per panel cost plus labor and trip costs.
11. A \$35.00 trip (equipment/vehicle) charge will be included on all billable calls that require a separate trip to a customer site.
12. All electrical services T&M work will be billed for test equipment used.

Rates are subject to change.